MIFID II product governance / Retail investors, professional investors and ECPs – Solely for the purposes of the manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties, professional clients and retail clients, each as defined in MiFID II; and(ii) all channels for distribution to eligible counterparties and professional clients are appropriate; and (iii) the following channels for distribution of the Notes to retail clients are appropriate - investment advice, and portfolio management, and non-advised sales and pure execution services, subject to the distributor's suitability and appropriateness obligations under MiFID II. The product is incompatible for any client outside the positive target market identified above. Any person subsequently offering, selling or recommending the Notes (a distributor) should take into consideration the manufacturer's target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturer's target market assessment) and determining appropriate distribution channels, subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable.

#### FINAL VERSION APPROVED BY THE ISSUER

Final Terms dated as of 25 November 2020



#### **Natixis Structured Issuance SA**

Legal entity identifier (LEI): 549300YZ10WOWPBPDW20

Euro 20,000,000,000

**Debt Issuance Programme** 

**SERIES NO: 6955** 

**TRANCHE NO: 1** 

Issue of Preference Share Linked Notes indexed to the Preference Shares comprising Class 163 Equity Index-Linked Preference Shares issued by Cannon Bridge Capital Ltd due December 2030 (the Notes)

Unconditionally and irrevocably guaranteed by NATIXIS

Under the €20,000,000,000

**Debt Issuance Programme** 

Issued by Natixis Structured Issuance SA (the "Issuer")

**NATIXIS** as Dealer

#### **PART A - CONTRACTUAL TERMS**

Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions of the Notes (the Conditions) set forth in the Base Prospectus dated 24 April 2020 (the Base Prospectus) and the supplements to it dated 24 June 2020, 11 August 2020, 11 September 2020, 12 November 2020 and 25 November 2020 which together constitute a base prospectus for the purposes of Regulation EU 2017/1129 (the Prospectus Regulation). This document constitutes the Final Terms of the Notes described herein for the purposes of the Prospectus Regulation and must be read in conjunction with the Base Prospectus in order to obtain all the relevant information. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus as so supplemented. A summary of the Notes is annexed to these Final Terms. The Base Prospectus and the supplements to the Base Propsectus are available for viewing on the website of the Luxembourg Stock Exchange (www.bourse.lu) and of the Issuers (https://cib.natixis.com/Home/pims/Prospectus#/prospectusPublic) and copies may be obtained from NATIXIS, 47, quai d'Austerlitz, 75013 Paris, France.

1 (i) Series Number: 6955

(ii) Tranche Number: 1

(iii) Date on which the Notes will be consolidated and form a single Series with the Existing Notes:

Not Applicable

2 Specified Currency or Currencies: Great Britain pound ("GBP")

CNY Notes: Not Applicable

3 Aggregate Nominal Amount:

(i) Series: The Aggregate Nominal Amount shall be fixed at the

end of the time period of the offer (as defined in paragraph 62 below) further to the collection of all subscriptions. The Issuer will as soon as practical after the determination of such amount, publish a notice specifying the relevant Aggregate Nominal Amount so

determined.

The notice may be viewed on the NATIXIS website (<a href="https://cib.natixis.com/Home/pims/Prospectus#/pros">https://cib.natixis.com/Home/pims/Prospectus#/pros</a>

pectusPublic)

(ii) Tranche: See the foregoing item

4 Issue Price: 100 per cent.of the Aggregate Nominal Amount

5 (i) Specified Denominations: GBP 1.00

(i) Calculation Amount: GBP 1.00

6 (i) Issue Date: Ten (10) Business Days following the Initial Share

Setting Date (which is scheduled to be 29 December

2020)

- Initial Share Setting Date: 11 December 2020

(ii) Interest Commencement Date: Not Applicable

(iii) Trade Date: 13 November 2020

7 Maturity Date: Three (3) Business Days following the relevant

Valuation Date (expected to be 18 December 2030)

8 Interest Basis: Not Applicable

9 Redemption/Payment Basis: As specified in paragraph 20 (Structured Note

Provisions)

10 (i) Change of Interest Basis: Not Applicable

(ii) Interest Basis Switch: Not Applicable

(iii) Interest Rate on overdue amounts Not Applicable

after Maturity Date or date set for

early redemption:

11 Partitioned Interest Notes: Not Applicable

12 Tax Gross-up (Condition 8 (Taxation) of the Applicable

Terms and Conditions of the English Law Notes and Condition 8 (Taxation) of the Terms and Conditions of the French Law

Notes):

13 Put/Call Options: Not Applicable

14 (i) Day Count Fraction: Not Applicable

(ii) Business Day Convention: Following Business Day Convention

(iii) Business Centre[s] (Condition 5(k)

of the Terms and Conditions of the English Law Notes and Condition 5(j) of the Terms and Conditions of

the French Law Notes):

15 Corporate authorisations for issuance of the

Notes

The issuance of the Notes has been authorised by a

resolution of the board of the Issuer

16 Method of distribution: Non-syndicated

# PROVISIONS RELATING TO INTEREST (IF ANY) AND/OR (IN THE CASE OF STRUCTURED NOTES) REDEMPTION AMOUNTS

17 Fixed Interest Rate Note Provisions: Not Applicable

18 Floating Rate Note Provisions: Not Applicable

19 Zero Coupon Note Provisions: Not Applicable

20 Structured Note Provisions: Applicable.

Redemption Amounts will be calculated in accordance with Condition 19 of the Terms and Conditions of

Structured Notes

	(i)	Interest provisions:	Not Applicable			
	(ii)	Interest Period Date(s):	Not Applicable			
	(iii)	Interest Period Date Business Day Convention:	Not Applicable			
	(iv)	Interest Payment Date(s):	Not Applicable			
	(v)	First Interest Payment Date:	Not Applicable			
	(vi)	Party responsible for calculating the Interest Amount	Not Applicable			
	(vii)	Margin(s):	Not Applicable			
	(viii)	Rate Multiplier	Not Applicable			
	(ix)	Minimum Interest Rate:	Not Applicable			
	(x)	Maximum Interest Rate:	Not Applicable			
	(xi)	Determination Dates:	Not Applicable			
OTHER	PROVISI	ONS RELATING TO STRUCTURED I	NOTES			
21	Provisions applicable to Equity Linked Notes Not Applicab (single share):					
22	Provisions applicable to Index Linked Notes Not Applicable (single index):					
23	Provisions applicable to Equity Linked Notes Not Applicable (basket of shares):					
24	Provisions applicable to Index Linked Notes Not Applicable (basket of indices):					
25	Provisions applicable to Commodity Linked Not Applicable Notes (single commodity):					
26	Provisions applicable to Commodity Linked Not Applicable Notes (basket of commodities):					
27	Provisions applicable to Fund Linked Notes Not Applicable (single fund):					
28	Provisions applicable to Fund Linked Notes Not Applicable (basket of funds):					
29	Provisions applicable to Dividend Linked Not Applicable Notes:					
30	Provisions applicable to Futures Linked Not Applicable Notes (single futures contract):					
31		ns applicable to Futures Linked asket(s) of Futures Contracts):	Not Applicable			

32	Provisions applicable to Credit Linked Notes:	Not Applicable		
33	Provisions applicable to Bond Linked Notes:	Not Applicable		
34	Provisions applicable to Currency Linked Notes:	Not Applicable		
35	Provisions applicable to Inflation Linked Notes:	Not applicable		
36	Provisions applicable to Warrant Linked Notes	Not Applicable		
37	Provisions applicable to Preference Share Linked Notes	Applicable. Condition 19 of the Terms and Conditions of Structured Notes applies		
	(i) Preference Share:	Preference Shares comprising Class 163 Equity Index-Linked Preference Shares issued by Cannon Bridge Capital Ltd		
	(ii) ISIN:	Not Applicable		
	(iii) Common Code:	Not Applicable		
	(iv) SEDOL:	Not Applicable		
	(v) Bloomberg Code:	Not Applicable		
	(vi) Information Source:	Bloomberg page (NXEU <go>, then select UK) or such other widely available information service on which the Preference Share Value is or is scheduled to be published as determined by the Calculation Agent and details of which will be notified to Noteholders in accordance with Condition 14</go>		
	(vii) Preference Share Determination Agent:	Natixis  Determination Agent department, 40 avenue des Terroirs de France, 75012 Paris, France.		
38	Provisions applicable to Rate Linked Notes:	Not applicable		
39	Provisions applicable to Physical Delivery Notes:	Not Applicable		
40	Provisions applicable to Hybrid Structured Notes:	Not Applicable		

# PROVISIONS RELATING TO REDEMPTION OF NOTES OTHER THAN WARRANT LINKED NOTES, PREFERENCE SHARE LINKED NOTES AND ITALIAN LISTED CERTIFICATES

41 Redemption at the Option of the Issuer: Not Applicable

42 Redemption at the Option of Noteholders:

Not Applicable

43 Final Redemption Amount of each Note:

Not Applicable

#### PROVISIONS RELATING TO EARLY REDEMPTION

- 44 Early Redemption Amount
  - (i) Early Redemption Amount(s) of each Note payable on redemption for taxation reasons (Condition 6(b) of the Terms and Conditions of the English Law Notes and Condition 6(b) of the Terms and Conditions of the French Law Notes), if applicable, or upon the occurrence of an Event of Default (Condition 10 of the Terms and Conditions of the English Law Notes and Conditions of the French Law Notes):

As specified under Condition 19 of the Terms and Conditions of Structured Notes

(ii) Redemption for taxation reasons permitted on any day (including days other than Interest Payment Dates (Condition 6(b) of the Terms and Conditions of the English Law Notes and Conditions of the French Law Notes)):

Applicable

(iii) Unmatured Coupons to become void upon early redemption (Condition 7(g) of the Terms and Conditions of the English Law Notes):

Not Applicable

(iv) Redemption for illegality (Condition 6(c) of the Terms and Conditions of the English Law Notes and Condition 6(c) of the Terms and Conditions of the French Law Notes):

Hedging Arrangements: Applicable

- (v) Redemption for Force Majeure Event and Significant Alteration Event (Condition 6(m) of the Terms and Conditions of the English Law Notes and Conditions of the French Law Notes):
  - (a) Force Majeure Event: Applicable

(b) Significant Alteration Not Applicable

Event:

(c) Protected Amount: Not Applicable

(vi) Early Redemption where Essential Not Applicable Trigger is specified as applicable in relation to Notes for which a Protected Amount is specified (Condition 6(n)(ii) of the Terms and Conditions of the English Law Notes and Condition 6(I)(ii) of the Terms and Conditions of the French Law

Notes):

(vii) Unwind Costs (Condition 5(k) of the Not Applicable Terms and Conditions of the English Law Notes and Condition 5(j) of the Terms and Conditions of the French Law Notes):

(viii) Pro Rata Temporis Reimbursement (Condition 5(k) of the Terms and Conditions of the English Law Notes and Condition 5(j) of the Terms and Conditions of the French Law Notes):

Not Applicable

(ix) Essential Trigger (Condition 11 of Not Applicable the Terms and Conditions of the English Law Notes and Condition 14 of the Terms and Conditions of the French Law Notes):

Fair Market Value Trigger Event (x) Not Applicable (Condition 6(o) of the Terms and Conditions of the English Law Notes and Condition 6(m) of the Terms and Conditions of the French Law Notes):

#### PROVISIONS RELATING TO INSTALMENT REDEMPTION (INSTALMENT NOTES)

45 Instalment Amount: Not Applicable

46 Instalment Payable Amount: Not Applicable

47 Not Applicable Instalment Date(s):

#### PROVISIONS RELATING TO REDEMPTION OF WARRANT LINKED NOTES

48 Final Redemption Amount of each Note Not Applicable 49 Early Redemption Amount (to be calculated Not Applicable in accordance with Condition 9 of the Terms and Conditions of Structured Notes):

50 Warrant Early Termination Event Not Applicable

#### PROVISIONS RELATING TO REDEMPTION OF PREFERENCE SHARE LINKED NOTES

51 Redemption of Preference Share Linked Applicable
Notes in accordance with Condition 19 of the
Terms and Conditions of Structured Notes:

(i) Valuation Date: The second (2) Business Day following the Preference

Share Valuation Date

- Preference Share Valuation Date: 11 December 2030 or any Preference Share Trigger

Barrier Observation Dates as mentioned below.

- Preference Share Trigger Barrier M

Observation Dates:

Means each of the dates specified below:

11 March 202411 June 202411 September 202411 December 202411 March 202511 June 202511 September 2025

11 December 2023

11 March 2030 11 June 2030 11 September 2030

(ii) Valuation Time: As per Condition 19(a) of Terms and Conditions of

Structured Notes

52 Early Redemption as a result of an Applicable

Extraordinary Event:

**Extraordinary Event Provisions:** 

- Merger Event Applicable

Tender Offer Applicable

Nationalisation Applicable

Liquidation Applicable

Early Redemption as a result of an Additional Applicable

Disruption Event:

Additional Disruption Event Provisions: Applicable

- Change in Law Applicable

- Insolvency Filing Applicable

Hedging Disruption Applicable

Increased Cost of Hedging Applicable

54 Early Redemption as a result of a Preference Applicable

Share Early Termination Event:

- Unwind Costs Applicable

## PROVISION APPLICABLE TO VARIABLE ISSUE AMOUNT REGISTERED NOTES AND NOTES DISTRIBUTED/OFFERED IN ITALY

55 Minimum Transferable Amount: Not Applicable

#### **GENERAL PROVISIONS APPLICABLE TO THE NOTES**

56 Form of Notes: Bearer Notes

Temporary or permanent Global Note/ Certificate (in the case of Bearer Notes or

Exchangeable Bearer Notes):

Temporary Global Note exchangeable for a permanent Global Notes which is exchangeable for Definitive Notes in the limited circumstances specified

in the permanent Global Note.

See paragraph 14 (iii) above

New Global Note: No

Global Certificates (Registered Notes only): No

Registration Agent: Not Applicable

57 Additional Business Day Jurisdiction(s)

(Condition 7(i) of the Terms and Conditions of the English Law Notes and Condition 7(e) of the Terms and Conditions of the French Law Notes) or other special provisions relating to

Payment Dates:

Talons for future Coupons or Receipts to be

attached to Definitive Notes (and dates on

which such Talons mature):

59 Redenomination, renominalisation and Not Applicable

reconventioning provisions:

60 Consolidation provisions: The provisions in Condition 13 apply

61 Dual Currency Note Provisions: Not Applicable

62 Terms and Conditions of the Offer: Applicable

Offer Price: 100 per cent. of the Aggregate Nominal Amount

Conditions to which the offer is subject:

The time period, including any possible amendments, during which the offer will be open and description of the application process:

Details of the minimum and/or maximum amount of application and description of the application process:

The Notes will be offered in the United Kingdom on the basis of a public offer.

The offer of the Notes will commence at 10.00 a.m. (GMT) on 27 November 2020 and end at 4.30 p.m. (GMT) on 11 December 2020 (the "Offer Period") or at such other time in such earlier other date as the Issuer, in agreement with the distributor, may decide in its sole and absolute discretion in light of prevailing market conditions.

The minimum application amount is one (1) Note of the Specified Denomination.

Investors may apply to subscribe for the Notes during the Offer Period. The Offer Period may be discontinued at any time. In such a case, the offeror shall give immediate notice to the public before the end of the Offer Period by means of a notice published on the NATIXIS website (https://cib.natixis.com/Home/pims/Prospectus#/prospectusPublic).

Any person wishing to subscribe to the Notes is required to completely fill out and properly sign a subscription order and submit it to the distributor.

The distributor, in agreement with the Issuer and the Dealer, has the right to accept or reject subscription orders either partially or completely or to terminate the offer or to extend the period of the offer independent of whether the intended volume of the Notes to be placed has been achieved or not. Neither the Issuer, nor the distributor or the Dealer is not required to state reasons for this.

A prospective investor should contact the relevant distributor prior to the end of the Offer Period. A prospective investor will subscribe for the Notes in accordance with the arrangements agreed with the relevant distributor relating to the subscription of securities generally.

The Offer of the Notes is conditional on their issue.

The Notes are cleared through the clearing systems and are due to be delivered through the distributor on or around the Issue Date.

No dealings in the Notes may take place prior to the Issue Date.

For the Offer Price which includes the commissions payable to the distributor see above "Offer Price".

Description of possibility to reduce subscriptions and manner for refunding excess amount paid by applicants: The Issuer has the right to cancel the issuance of the Notes for any reason whatsoever. In such case, the Issuer is not required to state any reasons for this.

Details of method and time limits for paying up and delivering securities:

**Delivery Against payment** 

Manner and date in which results of the offer are to be made public:

The Issuer will, as soon as practical after the end of the period of the offer, publish a notice specifying the number of Notes to be issued. This notice may be viewed on the NATIXIS website (https://cib.natixis.com/Home/pims/Prospectus#/prospectusPublic)

Procedure for exercise of any right of preemption, negotiability of subscription rights and treatment of subscription rights not exercised: Not Applicable

Whether tranche(s) have been reserved for certain countries:

Not Applicable

Process for notification to applicants of the amount allotted and indication whether dealing may begin before notification is made:

Not Applicable

Amount of any expenses and taxes specifically charged to the subscriber or purchaser:

Not Applicable

Name(s) and address(es), to the extent known to the Issuer, of the placers in the various countries where the offer takes place. The Authorised Offerors identified in paragraph 68 below and identifiable from the Base Prospectus

Name and address of the entities which have a firm commitment to act as intermediaries in secondary trading, providing liquidity through bid and offer rates and description of the main terms of their commitment: Not Applicable

#### **EU BENCHMARK REGULATION**

63 EU Benchmark Regulation: Article 29(2) Not Applicable statement on benchmarks:

Relevant Benchmark:

Not Applicable

### **DISTRIBUTION**

(i)

64 (i) If syndicated, names and addresses Not Applicable of Managers and underwriting commitments:

(ii) Date of Subscription Agreement: Not Applicable

(iii) Stabilisation Manager(s) (if any): Not Applicable 65 If non-syndicated, name and address of The following Dealer is subscribing the Notes: Dealer: **NATIXIS** 47 quai d'Austerlitz 75013 Paris, France 66 Name and address of additional agents Calculation Agent: appointed in respect of the Notes: **NATIXIS** Calculation Agent Department 40 avenue des Terroirs de France 75012 Paris France 67 Total commission and concession: Not Applicable Public Offer: 68 Applicable Public Offer Jurisdictions: The United-Kingdom Offer Period: Set forth in paragraph 62 above Mariana UFP LLP, granted specific Financial intermediaries 100 Cannon St, consent to use the Base Prospectus in London EC4N 6EU accordance with the Conditions in it: General Consent: Not Applicable Other Authorised Offeror Terms: Not Applicable **GENERAL** 69 Applicable TEFRA exemption: D Rules 70 Additional U.S. federal income tax The Notes are not Specified Notes (as defined in the considerations: Base Prospectus) for the purpose of Section 871(m) of the U.S. Internal Revenue Code of 1986. 71 Masse (Condition 11 of the Terms and Not Applicable Conditions of the French Law Notes):

English law

Governing law:

72

### **PART B - OTHER INFORMATION**

#### 1 LISTING AND ADMISSION TO TRADING

(i) Listing: Official List of the Luxembourg Stock Exchange

(ii) Admission to trading: Application will be made for the Notes to be admitted

to trading on the Luxembourg Stock Exchange's

Regulated Market.

(iii) Earliest date on which the Notes

will be admitted to trading:

The Issue Date

(iv) Estimate of total expenses related

to admission to trading:

EUR 3,600

(v) Regulated markets or equivalent markets on which, to the knowledge of the issuer, securities of the same class of the securities to be offered or admitted to trading are already

admitted to trading:

Not Applicable

2 RATINGS

Ratings: The Notes to be issued have not been rated

#### 3 NOTIFICATION

The Commission de Surveillance du Secteur Financier in Luxembourg has provided the competent authorities in Belgium, the Czech Republic, Denmark, Finland, France, Germany, Ireland, Italy, The Netherlands, Norway, Poland, Portugal, Spain, Sweden and the United-Kingdom with a certificate of approval attesting that the Base Prospectus has been drawn up in accordance with the Prospectus Regulation

#### 4 INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

A commission can be paid by Natixis to the distributor. This commission can be paid either by an upfront fee or/and a running commission. Further details of the commission element are available upon request.

The purchaser or, if applicable, introducing broker of these securities acknowledges and agrees that it shall fully disclose to its clients the existence, nature and amount of any commission or fee paid or payable to it by NATIXIS (including, if applicable, by way of discount) as required in accordance with laws and regulations applicable to it, including any legislation, regulation and/or rule implementing the Markets in Financial Instrument Directive, as amended (2014/65/EU) (MiFID II), or as otherwise may apply in any non-EEA and non-UK jurisdictions.

#### 5 REASONS FOR THE ISSUE, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

(i) Reasons for the offer: See "Use of Proceeds" section in the Base Prospectus

(ii) Estimated net proceeds: The net proceeds of the issue of the Notes will be 100

per cent. of the Aggregate Nominal Amount of Notes

admitted to trading.

(iii) Estimated total expenses:

Except the listing fees estimate, no other expenses

can be determined as of the Issue Date.

### 6 Fixed Interest Rate Notes only - YIELD

Indication of yield: Not Applicable

#### 7 Floating Rate Notes only – HISTORIC INTEREST RATES

Not Applicable

#### 8 Structured Notes only – INFORMATION CONCERNING THE UNDERLYING

The exercise price or the final reference price of the underlying:

The Preference Share Final

An indication where information about the past and the further performance of the underlying and its volatility can be obtained:

The performance of the Preference Shares will be linked to the performance of the Preference Share Underlying mentioned below, information relating to which can be found on the relevant Bloomberg's page of such Preference Share Underlying (see paragraph 8(b) below) by using <a href="https://www.bloomberg.com">www.bloomberg.com</a>

This information can be obtained free of charge.

Where the Preference Share Underlying is a security:

Not Applicable

(a) the name of the issuer of the security:

Not Applicable

(b) the ISIN (International Security Identification Number) or other such security identification code: Not Applicable

Where the Preference Share Applicable Underlying is an index:

(a) the name of the index:

FTSE 150 Equally Weighted Discounted Return Custom Index®;

(b) if the index is not composed by the Issuer, where information about the index can be

obtained:

Bloomberg Code "UKX150EQ";

Where the underlying is an interest rate, a description of the interest rate:

#### 9 PLACING AND UNDERWRITING

Name and address of the co-ordinator(s) of N the global offer and of single parts of the offer:

Not Applicable

Not Applicable

Name and address of any paying agents and depositary agents in each country (in addition to the Principal Paying Agent):

Not Applicable

Names and addresses of entities agreeing to underwrite the issue on a firm commitment basis, and entities agreeing to place the issue without a firm commitment or under "best efforts" arrangements:

Not Applicable

When the underwriting agreement has been or will be reached:

Not Applicable

Prohibition of Sales to EEA and UK Retail Investors:

Not Applicable

#### 10 ADDITIONAL INFORMATION WITH RESPECT TO ADVISERS

Advisers: Not Applicable

#### 11 OPERATIONAL INFORMATION

Intended to be held in a manner which would allow Eurosystem eligibility:

No. Whilst the designation is specified as "no" at the date of these Final Terms, should the Eurosystem eligibility criteria be amended in the future such that the Notes are capable of meeting them the Notes may then be deposited with one of the ICSDs as common safekeeper. Note that this does not necessarily mean that the Notes will then be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.

ISIN: XS2024050291

Common Code: 202405029

CFI: Not Applicable

FISN: Not Applicable

Depositaries:

(i) Euroclear France to act as Central No

Depositary:

(ii) Common Depositary for Euroclear Yes

and Clearstream

Any clearing system(s) other than Euroclear and Clearstream, and the

relevant identification number(s):

Not Applicable

Delivery:

Delivery against payment

Names and addresses of additional See paragraph 66 of Part A Agents appointed in respect of the Notes (if any):

## 12 POST-ISSUANCE INFORMATION CONCERNING THE UNDERLYING

The Issuer will not provide any information relating to the underlying.

#### SUMMARY

#### **SECTION A - INTRODUCTION AND WARNINGS**

The Notes described in this summary are Structured Notes (the **Notes**).

International Securities Identification Number (ISIN): XS2024050291.

The Notes benefit from a guarantee (as further described under Section C – "Is there a guarantee attached to the Notes?") granted by Natixis, a French limited liability company (société anonyme à conseil d'administration) incorporated under the laws of France registered at 30, avenue Pierre Mendès France, 75013 Paris, France.

#### Identity and contact details of the Issuer

Natixis Structured Issuance SA (Natixis Structured Issuance or the Issuer) is a public limited liability company (société anonyme) incorporated in the Grand Duchy of Luxembourg (Luxembourg) under the laws of Luxembourg under number B182619 LBR Luxembourg and registered at 51, avenue J. F. Kennedy, L-1855 Luxembourg. The legal entity identifier (Legal Entity Identifier or LEI) of Natixis Structured Issuance is: 549300YZ10WOWPBPDW20. The contact details of the Issuer are: +352 260 44 91.

#### Identity and contact details of the competent authority approving the prospectus

Luxembourg Commission for the Supervision of the Financial Sector (*Commission de Surveillance du Secteur Financier*, the **CSSF**), as competent authority under the Luxembourg Law of July 16, 2019 (the **Prospectus Law 2019**) implementing Regulation (EU) 2017/1129 (the **Prospectus Regulation**), having its address at 283 Route d'Arlon, L-1150 Luxembourg, Grand Duchy of Luxembourg, tel.: +352 26 25 11, email: mailto:direction@cssf.lu.

The Base Prospectus (the **Base Prospectus**) as supplemented by the supplements dated 24 June 2020, 11 August 2020, 11 September 2020, 12 November 2020 and 25 November 2020 was approved on 24 April 2020 by the CSSF.

#### Warnings

This summary should be read as an introduction to the Base Prospectus and the relevant final terms to which it is annexed (the "Final Terms"). Any decision to invest in the Notes (as defined below) should be based on a consideration of the Base Prospectus and the Final Terms as a whole, including any documents incorporated by reference. An investor in the Notes could lose all or part of the invested capital. Where a claim relating to information contained in the Base Prospectus or the Final Terms is brought before a court, the plaintiff may, under national law where the claim is brought, be required to bear the costs of translating the Base Prospectus and the Final Terms, before the legal proceedings are initiated.

Civil liability attaches only to the Issuer or the Guarantor solely on the basis of this summary, including any translation of it, but only where the summary is misleading, inaccurate or inconsistent when read together with the Base Prospectus or where it does not provide, when read together with the Base Prospectus, key information in order to aid investors when considering whether to invest in the Notes.

You are about to purchase a product that is not simple and may be difficult to understand.

#### **SECTION B - KEY INFORMATION ON THE ISSUER**

#### Who is the Issuer of the securities?

The Notes are issued by Natixis Structured Issuance with the guarantee of Natixis.

Natixis Structured Issuance is a public limited liability company (*société anonyme*) incorporated under the laws of Luxembourg and registered at 51, avenue J. F. Kennedy, L-1855 Luxembourg. The LEI of Natixis Structured Issuance is: 549300YZ10WOWPBPDW20.

The principal activities of Natixis Structured Issuance are, *inter alia*, to acquire, deal with and/or provide finance to Natixis in the form of loans, options, derivatives and other financial assets and financial instruments in any form and of any nature, to obtain funding by the issue of Notes or other financial instruments and to enter into agreements and transactions in connection thereto.

Natixis Structured Issuance is an indirect wholly-owned subsidiary of Natixis. Natixis Structured Issuance is 100% owned by Natixis Trust SA, which in turn is owned by Natixis.

The key managing directors of Natixis Structured Issuance are Salvatore Rosato (administrator), Sylvain Garriga (administrator), Luigi Maulà (administrator), Philippe Guénet (administrator) and Nguyen Ngoc Quyen (administrator).

The statutory auditor of Natixis Structured Issuance is Mazars Luxembourg, having its registered office at 5, rue Guillaume Kroll, L-1882 Luxembourg, which belongs to the Luxembourg *Institut des réviseurs d'entreprises*.

## What is the key financial information regarding the Issuer?

The following tables provide selected key financial information (within the meaning of Regulation 2019/979) of Natixis Structured Issuance for the financial years ended 31 December 2019 and 31 December 2018 and for the six month periods ending 30 June 2020 and 30 June 2019:

Income statement for non-equity securities						
	Year	Year -1	Interim (unaudited)	Interim - 1 (unaudited)		
In €	31/12/2019	31/12/2018	30/06/2020	30/06/2019		
Operating profit/loss	273,698.19	2,464,432.29	130,568.43	(228,979.17)		
Balance sheet						
	Year	Year -1	Interim (unaudited)	Interim - 1 (unaudited)		
In €	31/12/2019	31/12/2018	30/06/2020	30/06/2019		
Net financial debt (long term debt plus short term debt minus cash)	4,639,988,126.44	6,359,388,476.87	4,543,326,457	5,390,748,633.16		
Current ratio (current assets/current liabilities)	0.03	0.03	0.04	0.03		
Debt to equity ratio (total liabilities/total shareholder equity)	619.68	881.73	598.03	771.76		
Interest cover ratio (operating income/interest expense)	0	0.001	0	0		
Cash flow stateme	curities					
	Year	Year -1	Interim (unaudited)	Interim - 1 (unaudited)		
In €	31/12/2019	31/12/2018	30/06/2020	30/06/2019		
Net Cash flows from operating activities	(234,271,283.68)	(259,944,001.58)	(63,321,940.44)	(107,590,353.59)		
Net Cash flows from financing activities	(1,717,289,104.92)	902,946,724.14	(95,733,398.31)	(967,313,506.69)		
Net Cash flow from investing activities	1,948,841,839.58	(640,547,060.03)	159,421,680.19	1,072,890,939.13		

The statutory auditors' reports on the annual historical financial information of Natixis Structured Issuance for the financial years ended 31 December 2019 and 31 December 2018 do not contain any qualifications.

#### What are the key risks that are specific to the Issuer?

The key risks with regard to Natixis Structured Issuance's structure and operations are set out below:

Natixis Structured Issuance is exposed to the credit risk of its counterparties in its activities. Due to the inability of one or more of its counterparties to comply with its contractual obligations and in a context of increasing defaults by its counterparties, Natixis Structured Issuance could suffer financial losses. In addition, Natixis Structured Issuance is mainly exposed to Natixis' group entities and as a result, a default by these entities could result in significant financial losses due to the ties maintained by Natixis Structured Issuance with Natixis group counterparties as part of its ongoing activities.

#### **SECTION C - KEY INFORMATION ON THE SECURITIES**

#### What are the main features of the securities?

The Notes described in this summary are Structured Notes to be issued on 29 December 2020 (the **Issue Date**), with International Securities Identification Number (**ISIN**) XS2024050291. The currency of the Notes is the Great Britain pound (**GBP**). The Aggregate Nominal Amount of the Notes will be fixed at the end of the Offer Period. The Specified Denomination will be GBP 1.00.

The Maturity Date of the Notes is 18 December 2030.

Description of the Underlying Reference: the preference share – class 163 (the **Preference Share**) issued by Cannon Bridge Capital Ltd., with its registered office at Cannon Bridge House, 25 Dowgate Hill, London, EC4R 2YA, United Kingdom. (the **Preference Share Issuer**).

The value of the Preference Share will depend on the performance of its underlying (the **Preference Share Underlying**) and will be published on each business day by the Issuer or the Calculation Agent on the Information Source. The Preference Share Underlying is the FTSE 150 Equally Weighted Discounted Return Custom Index® (Bloomberg code: UKX150EQ). The terms and conditions of the Preference Share (the **Supplemental Memorandum**) will be made available upon written request (free of charge) at the Preference Share Issuer's registered office or on the NATIXIS website after the Preference Shares issuance scheduled to occur on 23 December 2020: https://cib.natixis.com/Home/pims/Prospectus#/prospectusPublic

#### Rights attached to the Securities

Governing law - The Notes are governed by English law (English Law Notes).

Interest – The Notes (Structured Notes) do not bear any interest.

Redemption – subject to any purchase and cancellation or early redemption, the Notes will be redeemed on the Maturity Date, in accordance with the following provisions:

**Final Redemption Amount**: in respect of each Note of the Specified Denomination, an amount in GBP determined by the Calculation Agent in accordance with the following formula, rounded to the nearest transferable unit of the specified currency (with halves being rounded up):

Notional Amount 
$$\times \left(\frac{\text{Preference Share Final}}{\text{Preference Share Initial}}\right)$$

Preference Share Final: the Preference Share Value on the Valuation Date.

Preference Share Initial: the Preference Share Value on the Initial Valuation Date.

**Preference Share Value**: in respect of any day, the fair market value of the Preference Share at the Valuation Time on such day as determined by the Calculation Agent using its internal models and methodologies and taking into account such factor(s) as the Calculation Agent determines appropriate, including but not limited to: (a) the time remaining to maturity of the Preference Share; (b) if the Preference Share is linked to one or more underlying assets, the value, expected future performance and/or volatility of such underlying asset(s); and (c) any other information which the Calculation Agent determines relevant.

Valuation Time: 5.00 p.m. (Paris time).

**Initial Valuation Date**: the Issue Date or, if such day is not a business day, the immediately succeeding business day.

Valuation Date: Two (2) business days following the Preference Share Valuation Date.

**Preference Share Valuation Date**: 11 December 2030 or, if the Preference Shares are subject to redemption as a result of an auto-call feature being triggered on any Preference Share Trigger Barrier Observation Date(s), the date on which the auto-call feature is triggered, provided if any date used for the valuation or any determination of

the underlying of the Preference Share (or any part thereof) for the Preference Shares falling on or about such day is delayed or to be delayed, the Preference Share Valuation Date shall be the latest delayed date on which any valuation or determination is made.

#### Preference Share Trigger Barrier Observation Date means:

Notional Amount means : the Specified Denomination.

**Information Source**: Bloomberg code (NXEU <GO>, then select UK) or such other widely available information service on which the Preference Share Value is or is scheduled to be published as determined by the Calculation Agent and details of which will be notified to the noteholders.

**Determination Agent and Calculation Agent mean**: Natixis, Determination Agent or Calculation Agent department (as the case may be), 40 avenue des Terroirs de France, 75012 Paris, France.

The Notes may be redeemed early if certain corporate events (such as without limitation a merger, tender offer, insolvency or nationalisation relating to the Preference Share Issuer) occur, or if certain events, (such as a substitution of the Issuer for another company that results in the imposition on any noteholder of any tax, duty, assessment or governmental charge by (or by any authority in or of) the United Kingdom, illegality change in law, hedging disruption or increased cost of hedging) occur with respect to the Issuer or any affiliates, or if the Issuer receives notice from the Preference Share Issuer or the Determination Agent that the Preference Shares are to be redeemed prior to the Maturity Date. On an early redemption of the Notes, the early redemption amount will be an amount in the specified currency calculated by the Calculation Agent on the same basis as the Final Redemption Amount described above except that, for this purpose, "Preference Share Final" shall mean the Preference Share Value on the early redemption date (or such earlier date only to the extent necessary to allow the calculation of the Preference Share Value prior to the redemption of the Notes).

Payments shall be made by transfer to an account denominated in the relevant currency with a bank in the principal financial centre of that currency.

Taxation - All payments in respect of Notes will be made without deduction for or on account of withholding taxes imposed by Luxembourg, unless required by law. In the event that any such withholding or deduction is required by Luxembourg law, Natixis Structured Issuance SA will, save in certain limited circumstances, be required to pay additional amounts to cover the amounts so deducted.

All payments by NATIXIS in respect of the NATIXIS Guarantee, will be made free and clear of French withholding taxes, unless required by law. If NATIXIS is compelled by law to make a deduction for or on account of French taxes, it shall pay, to the extent not prohibited by French law, additional amounts to the noteholder(s) to compensate for such deduction, all as described in the NATIXIS Guarantee.

In the event that a withholding or deduction is required by French law, NATIXIS will, save in certain circumstances, be required to pay additional amounts to cover the amounts so withheld or deducted.

#### Ranking and restrictions on the free transferability of the securities

The Notes constitute direct, unconditional, unsubordinated and unsecured obligations of the Issuer and shall at all times rank pari passu without any preference among themselves.

There are no restrictions on the free transferability of the Notes.

#### Where will the securities be traded?

Application is expected to be made by the Issuer (or on its behalf) for the Notes to be admitted to trading on the regulated market of the Luxembourg Stock Exchange.

#### Is there a guarantee attached to the securities?

Natixis (in such capacity, the **Guarantor**) unconditionally and irrevocably guarantees to the holder of each such Note due payment of all sums expressed to be payable by Natixis Structured Issuance SA under the Notes subject to, and in accordance, with the provisions of the Guarantee. The Guarantor's Legal Entity Identifier (LEI) is KX1WK48MPD4Y2NCUIZ63. The Guarantor is incorporated in France as a *société anonyme* under French law and licensed as a bank having its head office at 30, Avenue Pierre Mendès-France, 75013 Paris, France. The Guarantor is the international corporate and investment banking, asset management, insurance and financial services arm of Groupe BPCE, the second largest banking group in France.

## Key financial information for the purpose of assessing the Guarantor's ability to fulfil its commitments under the Guarantee

The following tables provide selected key financial information (within the meaning of Regulation 2019/979) of Natixis for the financial years ended 31 December 2019 and 31 December 2018 and for the nine-month periods ending 30 September 2020 and 30 September 2019 :

Income statement for credit institutions							
		Year	Year -1	Interim (unaudited)	Interim - 1 (unaudited)		
In millions of €		31/12/2019	31/12/2018	30/09/2020	30/09/2019		
Net interest income		803	1,195	731	534		
Net fee and commission income		3,523	3,645	2,096	2,375		
Net impairment loss on financial assets		(332)	(215)	(692)	(213)		
Net trading income		1,986	1,764	618	1,654		
Measure of financial performance used by the issuer in the financial statements such as operating profit		2,564	2,793	819	1,806		
Net profit or loss		1,897	1,577	(222)	1,526		
Balance sheet for credit institutions							
	Year	Year-1	Interim (unaudited)	Interim – 1 (unaudited)	Value as outcome from the most recent SREP <sup>1</sup> (unaudited)		
In millions of €	31/12/2019	31/12/2018	30/09/2020	30/09/2019			
Total assets	513,170	495,496	498,967	538,279			

<sup>&</sup>lt;sup>1</sup> Supervisory Review and Evaluation Process

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Debt securities	47,375	34,958	34,860	49,116	
Subordinated debt	3,971	3,964	3,596	3,985	
Loans and receivables from customers (net)	71,089	69,279	69,821	73,252	
Deposits from customers	30,485	35,991	31,194	35,410	
Total equity	19,396	19,916	18,868	19,260	
Non performing loans	1,817	1,273	2,791	1,764	
Common Equity Tier 1 capital (CET1) ratio	11.3%	10.9%	11.73%	11.53%	8.29%
Total Capital Ratio	15.7%	15.1%	15.56%	15.63%	
Leverage Ratio calculated under applicable regulatory framework	3.5%	3.8%	4.67%	4.18%	

The statutory auditors' reports on the annual historical financial information of Natixis for the financial years ended 31 December 2019 and 31 December 2018 do not contain any qualifications

#### Most material risk factors pertaining to the Guarantor

The key risks with regard to Natixis' structure and operations are set out below:

- 1. Natixis is exposed to the credit risk of its counterparties in its activities. Due to the inability of one or more of its counterparties to comply with its contractual obligations and in a context of increasing defaults by its counterparties, Natixis could suffer financial losses of a greater or lesser magnitude depending on the concentration of its exposure to those defaulting counterparties;
- 2. Financial markets' fluctuations and high volatility may expose Natixis to the risk of losses in relation to its trading and investment operations;
- 3. If Natixis fails to comply with applicable laws and regulations, Natixis could be exposed to heavy fines and other administrative and criminal sanctions likely to have a material adverse impact on its financial position, business and reputation;
- 4. Natixis is exposed to risks related to the environment in which it operates, and notably its macroeconomic environment, the financial markets' conditions and the changes in the legislative and regulatory framework applicable to the structure of Natixis and its activities, which could adversely affect its financial position; and
- 5. In the context of its insurance activities, Natixis is exposed mainly to asset impairment risk (fall in the equity or real estate market, widening spreads, interest rate hikes) as well as the risk of lower interest rates which would generate insufficient income to meet its guaranteed principal and returns.

#### What are the key risks that are specific to the securities?

There are also risks associated with the Notes, including a range of market risks, including:

#### General risk factors

Risk of volatility of the Notes: Noteholders could face a risk of volatility, which refers to the risk of changes in the value of a Note, as well as any difference between the valuation level and the sale price of the Notes on the secondary market. Events in France, Europe or elsewhere could cause volatility in the secondary market of the Notes, and the resulting volatility could have a negative impact on the trading or sale price of the Notes.

Risk relating to the NSA Guarantee (which include reference to resolution or insolvency risk of the Guarantor: Noteholders may suffer losses should Natixis (the **Guarantor**) undergo resolution proceedings pursuant to European regulation and French transposition rules establishing a framework for the recovery and resolution of credit institutions and investment firms. In case of resolution proceedings, the noteholders could face non-redemption or redemption at an amount lower than the amount expected.

Risk of early redemption in the event of illegality or changes in taxation or force majeure or significant alteration event: In the event of redemption of the Notes before maturity in the event of illegality or changes in rules on

withholding taxes or if the performance of the Issuer's obligations under the Notes is impossible or insurmountable due to the occurrence of in the event of force majeure event, the noteholders will receive an amount equal to their fair market value in the event of redemption prior to maturity. The fair market value payable in the event of early redemption may be lower than the amount that they initially anticipated.

Risk of loss of capital for Notes whose redemption amount is determined by reference to a calculation formula and/or linked to an underlying asset: The amounts of principal payable by the Issuer are indexed on or linked to the performance of the Preference Share. Such amounts may be determined by the application of a calculation formula and one or more observations or the occurrence of certain events in relation to the Preference Share. If there is an adverse change in the performance of the Preference Share, exacerbated, if relevant, by the terms of the above-mentioned formula or indexation provisions, investors may suffer a significantly decreased redemption amount on the Notes or even a total loss of its investment.

Currency fluctuations and exchange controls risk: Currency fluctuations and exchange controls can have a substantial impact on the value of the Notes. Consequently, it is possible that, following a disruption in the source of the price or a substantial fluctuation in exchange rates, there could be a decrease in the return on the Notes or the redemption amount after conversion into the investor's currency.

Risk of low or no returns: If there is an adverse change in the price, value or level of the Preference Share, exacerbated, if relevant, by the terms of the above-mentioned formula or indexation provisions, investors may suffer a significantly decreased rate of return on the Notes or even no return whatsoever.

Exposure to the Preference Share Underlying: The underlying of the preference share may be one or more underlying asset(s) such as (without limitation) a share, an index, a fund and may change over time as a result of performance or other factors. Investors should carefully consider the risks associated with these asset classes on the basis that the preference share to which the Notes are linked will be affected by their exposure to the relevant underlying of the preference share.

Early redemption: The Issuer may (i) receive notice from the Preference Share Issuer that the preference share will be early redeemed following the occurrence of certain events affecting the preference share or the preference share issuer or (ii) determine that such events have occurred. In such cases, the Issuer will redeem the Notes early at their fair market value.

In the case of early redemption of the Notes, at the fair market value, investors may receive less than their original investment and even an amount equal to zero. In addition, investors may not be able to reinvest the redemption proceeds so as to achieve a potential return similar to the potential return available under the Notes if the Notes had continued to maturity.

Credit and fraud risk of the Preference Share Issuer: The value of and return on the Notes depends on the performance of the Preference Share issued by the Preference Share Issuer and is therefore exposed to risks (credit, misappropriation of funds or other fraudulent action risks) associated with person acting on its behalf or the issuer of the Preference Share which is not an operating company, and its sole business activity is the issuance of redeemable preference shares. The occurrence of such risks would have a significant effect on the value of the Preference Share and consequently on the value of the Notes.

Past performance of the Preference Share or the relevant Preference Share Underlying is not indicative of future performance.

## SECTION D - KEY INFORMATION ON THE OFFER OF NOTES AND ADMISSION TO TRADING ON A REGULATED MARKET

## Under which conditions and timetable can I invest in this security?

The offer of the Notes will take place in the United Kingdom during a period open from 27 November 2020 (10:00 a.m. **GMT**) to 11 December 2020 (4:30 p.m. **GMT**) (the **Offer Period**), which may be closed earlier or later than scheduled and may also be discontinued at any time. In any case, the Issuer will notify such change to the noteholders but without having to specify any reason for this.

Issue price: 100% of the Aggregate Nominal Amount.

Application will be made for the Notes to be admitted to trading on the Luxembourg Stock Exchange's regulated market.

Estimated total expenses: except for the listing fees estimate (i.e. EUR 3,600), no other expenses can be determined as of the Issue Date of the Notes. No expenses will be charged to investors.

#### Who is the person asking for admission to trading?

Natixis Structured Issuance SA (Natixis Structured Issuance or the Issuer) is a public limited liability company (société anonyme) incorporated in the Grand Duchy of Luxembourg (Luxembourg) under the laws of Luxembourg under number B182619 LBR Luxembourg and registered at 51, avenue J. F. Kennedy, L-1855 Luxembourg. The

legal entity identifier (**Legal Entity Identifier** or **LEI**) of Natixis Structured Issuance is: 549300YZ10WOWPBPDW20. The contact details of the Issuer are: +352 260 44 91.

#### Why is this Prospectus being produced?

The net proceeds from the issue of the Notes will be used for on-lending by Natixis Structured Issuance SA to NATIXIS under the terms of the loan agreement entered into between Natixis Structured Issuance SA (as lender) and NATIXIS (as borrower) and as amended from time to time (the Loan Agreement) and will be applied by NATIXIS for its general corporate purposes, affairs and business development.

Estimated net proceeds will be equal to the Aggregate Notional Amount.

The offer is not subject to an underwriting agreement on a firm commitment basis.

#### Most material conflicts of interest pertaining to the offer or the admission to trading

The dealer and its affiliates may also have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform other services for, the Issuer and the Guarantor and their respective affiliates in the ordinary course of business.

Various entities within the BPCE Group (including the Issuer and Guarantor) and affiliates undertake different roles in connection with the Notes, including Issuer of the Notes and may also engage in trading activities (including hedging activities) relating to the Underlying Reference and other instruments or derivative products based on or relating to the Underlying Reference which may give rise to potential conflicts of interest.

Natixis, which acts as arranger, permanent dealer, Calculation Agent and Determination Agent is an affiliate of the Issuer and the Guarantor and potential conflicts of interest may exist between it and holders of the Notes, including with respect to certain determinations and judgments that the Calculation Agent and Determination Agent must make. The economic interests of the Issuer and of Natixis as arranger and permanent dealer are potentially adverse to a holder's interests as an investor in the Notes.

Other than as mentioned above, so far as the Issuer is aware, no person involved in the issue of the Notes has an interest material to the offer, including conflicting interests.