MIFID II product governance / Retail investors, professional investors and ECPs – Solely for the purposes of the manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties, professional clients and retail clients, each as defined in MiFID II; (ii) all channels for distribution to eligible counterparties and professional clients are appropriate; and (iii) the following channels for distribution of the Notes to retail clients are appropriate - investment advice, portfolio management, non-advised sales and pure execution services, subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable. The product is incompatible for any client outside the positive target market identified above. Any person subsequently offering, selling or recommending the Notes (a distributor) should take into consideration the manufacturer's target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturer's target market assessment) and determining appropriate distribution channels, subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable.

#### FINAL VERSION APPROVED BY THE ISSUER

Final Terms dated 29 January 2019



**Natixis Structured Issuance SA** 

Legal entity identifier (LEI): 549300YZ10WOWPBPDW20

Euro 20,000,000,000

**Debt Issuance Programme** 

**SERIES NO: 6469** 

**TRANCHE NO: 1** 

Issue of up to EUR 3,000,000,000 Certificates linked to a Basket of Shares due February 2022 (the Certificates)

Unconditionally and irrevocably guaranteed by NATIXIS

Under the €20,000,000,000

**Debt Issuance Programme** 

Issued by Natixis Structured Issuance SA (the Issuer)

Natixis as Dealer

#### PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions of the Notes (the **Conditions**) set forth in the Base Prospectus dated 24 April 2018 and the supplement to the Base Prospectus dated 28 May 2018, 14 August 2018, 4 October 2018, 14 November 2018 and 15 January 2019 (the **Base Prospectus**). This document constitutes the Final Terms of the Notes described herein and must be read in conjunction with the Base Prospectus. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus as so supplemented. The Base Prospectus is available for viewing at the office of the Fiscal Agent or each of the Paying Agents and on the website of the Luxembourg Stock Exchange (*www.bourse.lu*) and copies may be obtained from NATIXIS, 47, quai d'Austerlitz, 75013 Paris, France. These Final Terms together with any notice to the Final Terms may be viewed on the website of the Borsa Italiana S.p.A. (www.borsaitaliana.com) (upon listing).

1	(i)	Series Number:	6469
	(ii)	Tranche Number:	1
	(iii)	Date on which the Notes will be consolidated and form a single Series with the Existing Notes:	Not Applicable
2	Specifie	ed Currency or Currencies:	Euro ("EUR")
	CNY N	otes:	Not Applicable
3	Aggrega	ate Nominal Amount:	
	(i)	Series:	Up to EUR 100,000,000 (being the equivalent of 100,000 Certificates), of which EUR 3,000,000 (being the equivalent of 3,000 Certificates) are issued on the Issue Date
	(ii)	Tranche:	Up to EUR 100,000,000 (being the equivalent of 100,000 Certificates), of which EUR 3,000,000 (being the equivalent of 3,000 Certificates) are issued on the Issue Date
4	Issue Pr	ice:	EUR 1,000
5	(i)	Specified Denomination:	EUR 1,000
	(ii)	Calculation Amount:	EUR 1,000
6	(i)	Issue Date:	31 January 2019
	(ii)	Interest Commencement Date:	Not Applicable
	(iii)	Trade Date:	21 January 2019
7	Maturit	y Date:	9 February 2022, subject to the Business Day Convention specified in 13(ii) below.
8	Interest	Basis:	Equity Linked Interest
			(further particulars specified below)

**Equity Linked Redemption** 

9

Redemption/Payment Basis:

(further particulars specified below)

10 (i) Change of Interest Basis: Not Applicable

(ii) Interest Basis Switch: Not Applicable

11 Tax Gross-up (Condition 8 (Taxation) of the Applicable

Terms and Conditions of the English Law Notes and Condition 8 (Taxation) of the Terms and Conditions of the French Law

Notes):

12 Put/Call Options: Not Applicable

13 (i) Day Count Fraction: Not Applicable

(ii) Business Day Convention: Following Business Day Convention

(iii) Business Centre (Condition 5(j)): TARGET

Date of the corporate authorisations for

issuance of the Notes

Authorisation of the Board of Directors of NATIXIS Structured Issuance SA passed on 22 January 2019

15 Method of distribution: Non-syndicated

# PROVISIONS RELATING TO INTEREST (IF ANY) AND/OR (IN THE CASE OF STRUCTURED NOTES) REDEMPTION AMOUNTS

16 Fixed Interest Rate Note Provisions: Not Applicable

17 Floating Rate Note Provisions: Not Applicable

18 Zero Coupon Note Provisions: Not Applicable

19 Structured Note Provisions: Interest and Redemption Amounts will be calculated in

accordance with the following formula(e):

#### **Autocall New Chance**

(further particulars are specified in the Annex to these Final Terms)

#### **Split of Interest:**

If on the Valuation Date immediately preceding the relevant Interest Payment Date, the Final Price of the Lowest Performing Share in respect of such Valuation Date is greater than or equal to its respective Barrier Price, the interest rate will be equal to: 0.60%, subject to the Memory Coupon Amount provisions specified above.

For tax purposes such interest rate will be split into two components:

- 0.00% is the interest component;
- 0.60%, or such higher rate as per the Memory Coupon Amount provisions, as the case may be, is the option premium component
- (i) Interest provisions: Applicable

#### OTHER PROVISIONS RELATING TO STRUCTURED NOTES

20 Provisions applicable to Equity Linked Not Applicable Notes (single share):

21 Provisions applicable to Index Linked Notes Not Applicable (single index):

Provisions applicable to Equity Linked Applicable Notes (basket of shares):

(i) Companies: See table set forth in Annex hereto

(ii) Shares: See table set forth in Annex hereto

(iii) Basket: See table set forth in Annex hereto

(iv) Basket Performance: Not Applicable

(v) Weighting: Not Applicable

(vi) Exchange: See definition in Condition 19(a)

(vii) Related Exchange: See definition in Condition 19(a)

(viii) Separate Valuation Applicable

(ix) Number of Shares: Four (4)

(x) Additional New Shares Conditions: Not Applicable

(xi) Additional Substitute Share Not Applicable

Conditions:

(xii) Initial Price: See «Reference Price» in annex hereto

(xiii) Barrier Price: Not Applicable

(xiv) Share Performance: In respect of any Share and the Final Valuation Date, a

rate expressed as a percentage determined by the Calculation Agent in accordance with the following formula (rounded to the nearest four decimal places,

with 0.00005 being rounded upwards):

FinalPrice
InitialPrice

(xv) Knock-in Event: "less than"

(a) Knock-in Share: See definition in Condition 19(d)(A)

(b) Knock-in Price: Set forth in Annex hereto under "B"

(c) Knock-in Period The Final Valuation Date

Beginning Date:

(d) Knock-in Period Applicable

Beginning Date

		Convention:	
	(e)	Knock-in Period Ending Date:	The Final Valuation Date
	(f)	Knock-in Period Ending Date Scheduled Trading Day Convention:	Applicable
	(g)	Knock-in Valuation Time:	See definition in Condition 19
	(h)	Knock-in Number of Shares:	See definition in Condition 19
(xvi)	Knock-o	out Event:	Not Applicable
(xvii)	Automa Event:	tic Early Redemption	"greater than or equal to" – set forth in Annex hereto
(xviii)	Range A	Accrual:	Not Applicable
(xix)	Strike D	ate:	31 January 2019
(xx)	Averagi	ng Dates:	Not Applicable
(xxi)	Observa	ation Period(s)	Not Applicable
(xxii)	Valuatio	on Date(s):	Seth forth in Annex hereto
(xxiii)	Specific	Number(s):	See definition in Condition 19
(xxiv)	Valuatio	on Time:	See definition in Condition 19(d)(A)
(xxv)	Redemp	otion by Physical Delivery:	Not Applicable
(xxvi)	Minimu	m Percentage:	See definition in Condition 19(d)(A)
(xxvii)	Cut-off	Number:	See definition in Condition 19(f)(G)(1)
(xxviii)	Exchang	ge Rate:	Not Applicable
(xxix)	Monetis	ation:	Not Applicable
(xxx)	Change	in Law:	Applicable
(xxxi)	Hedging	g Disruption:	Not Applicable
(xxxii)	Increase	ed Cost of Hedging:	Not Applicable
(xxxiii)	Early R	edemption:	Applicable
	ons applic	table to Index Linked Notes s):	Not Applicable
		eable to Commodity Linked mmodity):	Not Applicable
		eable to Commodity Linked commodities):	Not Applicable

Scheduled Trading Day

Convention:

20	(single fund):	Not Applicable
27	Provisions applicable to Fund Linked Notes (basket of funds):	Not Applicable
28	Provisions applicable to Dividend Linked Notes:	Not Applicable
29	Provisions applicable to Futures Linked Notes (single futures contract):	Not Applicable
30	Provisions applicable to Futures Linked Notes (basket(s) of Futures Contracts):	Not Applicable
31	Provisions applicable to Credit Linked Notes:	Not Applicable
32	Provisions applicable to Currency Linked Notes:	Not Applicable
33	Provisions applicable to Inflation Linked Notes:	Not Applicable
34	Provisions applicable to Warrant Linked Notes	Not Applicable
35	Provisions applicable to Preference Share Linked Notes	Not Applicable
36	Provisions applicable to Rate Linked Notes:	Not Applicable
37	Provisions applicable to Physical Delivery Notes:	Not Applicable
38	Provisions applicable to Hybrid Structured Notes:	Not Applicable
		OF NOTES OTHER THAN WARRANT LINKED S AND ITALIAN LISTED CERTIFICATES
39	Redemption at the Option of the Issuer:	Not Applicable
40	Redemption at the Option of Noteholders:	Not Applicable
41	Final Redemption Amount of each Note:	An amount calculated in accordance with the applicable Additional Terms and Conditions of the Notes as completed by the Annex to the Final Terms in relation to the Additional Terms and Conditions of the Notes
	(i) Party responsible for calculating	Calculation Agent

Provisions applicable to Fund Linked Notes Not Applicable

26

where

Set forth in Annex hereto

the Final Redemption Amount and the Early Redemption Amount (if

Provisions for determining Final

Amount

not Calculation Agent):

Redemption

(ii)

calculated by reference to Index and/or Formula and/or other variable:

(iii) Provisions for determining Final Redemption Amount where calculation by reference to Index and/or Formula and/or other variable is impossible or impracticable or otherwise disrupted:

See Conditions

(iv) Payment Date:

Maturity Date

- (a) Minimum nominal EUR 0.00 (zero) amount potentially payable to a Noteholder in respect of a Note:
- (b) Maximum nominal amount potentially payable to a Noteholder in respect of a Note:

EUR 1,000

Yes

Yes

#### 42 Early Redemption Amount

(i) Early Redemption Amount(s) of each Note payable on redemption for taxation reasons (Condition 6(b)) if applicable, or upon the occurrence of an Event of Default (Condition 6(b)) or an Illegality Event (Condition 6(c)):

As specified under Condition 5(j)

- (ii) Redemption for taxation reasons permitted on any day (including days other than Interest Payment Dates (Condition 6(b))):
- (iii) Unmatured Coupons to become void upon early redemption (Condition 7(g)):
- (iv) Redemption for illegality Hedging Arrangements: Applicable ( $Condition \ 6(c)$ ):
- (v) Redemption for Force MajeureEvent and Significant AlterationEvent (Condition 6(m):
  - (a) Force Majeure Event: Not Applicable
  - (b) Significant Alteration Not Applicable Event:

(c) Protected Amount: Not Applicable

(vi) Unwind Costs (Condition 5(j)): Applicable

(vii) Pro Rata Temporis Not Applicable

Reimbursement (Condition 5(j)):

(viii) Essential Trigger (Condition 11): Not Applicable

#### PROVISIONS RELATING TO INSTALMENT REDEMPTION

43 Instalment Amount: Not Applicable

44 Instalment Date(s): Not Applicable

#### PROVISIONS RELATING TO REDEMPTION OF WARRANT LINKED NOTES

45 Final Redemption Amount of each Note Not Applicable

46 Early Redemption Amount (to be Not Applicable

calculated in accordance with Condition

25):

47 Warrant Early Termination Event Not Applicable

#### PROVISIONS RELATING TO REDEMPTION OF PREFERENCE SHARE LINKED NOTES

48 Redemption of Preference Share Linked Not Applicable Notes in accordance with Condition 34

49 Early Redemption as a result of an Not Applicable

Extraordinary Event:

Early Redemption as a result of an Not Applicable Additional Disruption Event:

TICLON ADDITION DIE TO MADI

## PROVISION APPLICABLE TO VARIABLE ISSUE AMOUNT REGISTERED NOTES AND NOTES DISTRIBUTED/OFFERED IN ITALY

Not Applicable

51 Minimum Transferable Amount: EUR 1,000

#### GENERAL PROVISIONS APPLICABLE TO THE NOTES

52 Form of Notes: Italian Clearing System Dematerialised Notes

Condition 6(i) will apply to the Certificates.

Temporary or permanent Global Note/

Certificate (in the case of Bearer Notes or

Exchangeable Bearer Notes):

New Global Note: No

Global Certificates (Registered Notes only): No

Registration Agent: Not Applicable

53 Additional Business Day Jurisdiction(s) Not Applicable

( $Condition\ 7(e)$ ) or other special provisions

relating to Payment Dates:

Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature):

Not Applicable

55 Redenomination, renominalisation and reconventioning provisions:

Not Applicable

56 Consolidation provisions:

The provisions in Condition 13 apply

57 Dual Currency Note Provisions:

Not Applicable

Terms and Conditions of the Offer:

Applicable

Application has been made by the Issuer (or on its behalf) for the Certificates to be listed on the SeDeX market of Borsa Italiana S.p.A. on or before the Issue Date of the Certificates. The validity of the placement of the Certificates is conditional upon the admission to listing of the Certificates on the Issue Date. The notification of the invalidity of the placement of the Certificates will be published on the website of the Issuer (www.equitysolutions.natixis.com).

The Final Valuation Date is scheduled to occur on 31 January 2022.

For the purposes of the admission to trading of the Certificates on SeDeX, the Expiry Date (data di scadenza) of the Certificates is set equal to the Final Valuation Date (i.e. 31 January 2022).

t	Record Dates	
1	08 March 2019	
2	09 April 2019	
3	09 May 2019	
4	10 June 2019	
5	09 July 2019	
6	08 August 2019	
7	10 September 2019	
8	08 October 2019	
9	08 November 2019	
10	10 December 2019	
11	10 January 2020	
12	10 February 2020	
13		
14	08 April 2020	
15	11 May 2020	
16	09 June 2020	
17	08 July 2020	
18	10 August 2020	
19	08 September 2020	
20	08 October 2020	
21	10 November 2020	

22	08 December 2020	
23	12 January 2021	
24	09 February 2021	
25	09 March 2021	
26	12 April 2021	
27	10 May 2021	
28	08 June 2021	
29	08 July 2021	
30	10 August 2021	
31	08 September 2021	
32	08 October 2021	
33	09 November 2021	
34	08 December 2021	
35	11 January 2022	

#### EU BENCHMARK REGULATION

EU Benchmark Regulation: Article 29(2) Not Applicable statement on benchmarks:

#### DISTRIBUTION

Dealer:

59 (i) If syndicated, names and Not Applicable addresses of Managers and

underwriting commitments:

(ii) Date of Subscription Agreement: Not Applicable

(iii) Stabilisation Manager(s) (if any): Not Applicable

60 If non-syndicated, name and address of Not Applicable

Name and address of additional agents appointed in respect of the Notes:

**Calculation Agent:** 

NATIXIS, Calculation Agent Department, 40 avenue des

Terroirs de France, 75012 Paris, France.

**Issuing and Paying Agent:** 

BNP Paribas Securities Services, Milan Branch (the

Italian Paying Agent)

62 Total commission and concession: Not Applicable

63 Public Offer: Not Applicable

**GENERAL** 

64 Applicable TEFRA exemption: Not Applicable

Additional U.S. federal income tax The Notes are not Specified Notes (as defined in the Base considerations:

Prospectus) for the purpose of Section 871(m) of the U.S.

Internal Revenue Code of 1986.

- 66 Masse (Condition 11 of the Terms and Not Applicable Conditions of the French Law Notes):
- 67 Governing law: English law

#### **PART B - OTHER INFORMATION**

#### 1 LISTING AND ADMISSION TO TRADING

(i) Listing: Borsa Italiana S.p.A.

(ii) Admission to trading: Application has been made for the Certificates to be

admitted to trading on "the multilateral trading facility" (the "SeDeX market") organised and managed by Borsa Italiana S.p.A. on or before the

Issue Date.

(iii) Estimate of total expenses related to EUR 3,000

admission to trading:

2 RATINGS

Ratings: The Notes to be issued have not been rated

3 **NOTIFICATION** 

Not Applicable

#### 4 INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE OFFER

An up-front commission could be paid up to 4.00% (all taxes included) of the nominal. This commission can be paid either by an up-front fee or by an appropriate discount on the issue price.

The purchaser or, if applicable, introducing broker of these securities acknowledges and agrees that it shall fully disclose to its clients the existence, nature and amount of any commission or fee paid or payable to it by NATIXIS (including, if applicable, by way of discount) as required in accordance with laws and regulations applicable to it, including any legislation, regulation and/or rule implementing the Markets in Financial Instrument Directive, as amended (2014/65/EU) (MiFID), or as otherwise may apply in any non-EEA jurisdictions.

### 5 REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

(i) Reasons for the offer: See "Use of Proceeds" section in the Base Prospectus

(ii) Estimated net proceeds: The total net proceeds will be equal to the Aggregate

Nominal Amount less the Estimated total expenses.

(iii) Estimated total expenses: See above the "Estimate of total expenses related to

admission to trading"

**6** Fixed Interest Rate Notes only – YIELD

Indication of yield: Not Applicable

7 Floating Rate Notes only – HISTORIC INTEREST RATES

Not Applicable

8 Structured Notes only – INFORMATION CONCERNING THE UNDERLYING

The exercise price or the final reference price Not Applicable of the underlying:

An indication where information about the past and the further performance of the underlying and its volatility can be obtained:

Not Applicable

Where the underlying is a security:

Not Applicable

(i) the name of the issuer of the security:

Not Applicable

(ii) the ISIN (International Security Identification Number) or other such security identification code:

Not Applicable

Where the underlying is an index:

Not Applicable

(i) the name of the index:

Not Applicable

(ii) if the index is not composed by the Issuer, where information about the index can be obtained: Not Applicable

Where the underlying is an interest rate, a description of the interest rate:

Not Applicable

#### 9 PLACING AND UNDERWRITING

Name and address of the co-ordinator(s) of the global offer and of single parts of the offer:<sup>4</sup> Not Applicable

Name and address of any paying agents and depositary agents in each country (in addition to the Principal Paying Agent):

Not Applicable

Names and addresses of entities agreeing to underwrite the issue on a firm commitment basis, and entities agreeing to place the issue without a firm commitment or under "best efforts" arrangements:<sup>5</sup>

Not Applicable

When the underwriting agreement has been or will be reached:

Not Applicable

Prohibition of Sales to EEA Retail Investors:

Not Applicable

#### 10 **OPERATIONAL INFORMATION**

Intended to be held in a manner which would allow Eurosystem eligibility:

No. Whilst the designation is specified as "no" at the date of these Final Terms, should the Eurosystem eligibility criteria be amended in the future such that the Notes are capable of meeting them the Notes may then be deposited with one of the ICSDs as common safekeeper. Note that this does not necessarily mean that the Notes will then be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon

the ECB being satisfied that Eurosystem eligibility

criteria have been met.

ISIN: IT0006744335

Common Code: 194526741

Depositaries:

(i) Euroclear France to act as Central No

Depositary:

Common Depositary for Euroclear (ii) Yes

and Clearstream

Any clearing system(s) other than Monte Titoli S.p.A., Piazza degli Affari 6, 20123

Euroclear and Clearstream, and the Milan, Italy

relevant identification number(s):

Delivery: Delivery against payment

Names and addresses of additional See paragraph 61 of Part A above

Agents appointed in respect of the

BNP Paribas Securities Services, Milan Branch (the Notes (if any):

Italian Paying Agent)

#### 11 POST-ISSUANCE INFORMATION CONCERNING THE UNDERLYING

Not Applicable

## ANNEX

## 1.1 Common Definition

## Valuation Dates means:

t	Valuation Date
1	28 February 2019
2	1 April 2019
3	30 April 2019
4	31 May 2019
5	1 July 2019
6	31 July 2019
7	2 September 2019
8	30 September 2019
9	31 October 2019
10	2 December 2019
11	2 January 2020
12	31 January 2020
13	2 March 2020
14	31 March 2020
15	30 April 2020
16	1 June 2020
17	30 June 2020
18	31 July 2020
19	31 August 2020
20	30 September 2020
21	2 November 2020
22	30 November 2020
23	4 January 2021
24	1 February 2021
25	1 March 2021
26	31 March 2021
27	30 April 2021
28	31 May 2021
29	30 June 2021
30	2 August 2021
31	31 August 2021
32	30 September 2021
33	1 November 2021
34	30 November 2021
35	3 January 2022
36	31 January 2022

## Payment Dates means:

t	Payment Date
1	11 March 2019
2	10 April 2019
3	10 May 2019
4	11 June 2019
5	10 July 2019
6	9 August 2019
7	11 September 2019
8	9 October 2019
9	11 November 2019
10	11 December 2019
11	13 January 2020
12	11 February 2020
13	11 March 2020
14	9 April 2020
15	12 May 2020

16	10 June 2020
17	9 July 2020
18	11 August 2020
19	9 September 2020
20	9 October 2020
21	11 November 2020
22	9 December 2020
23	13 January 2021
24	10 February 2021
25	10 March 2021
26	13 April 2021
27	11 May 2021
28	9 June 2021
29	9 July 2021
30	11 August 2021
31	9 September 2021
32	11 October 2021
33	10 November 2021
34	9 December 2021
35	12 January 2022
36	9 February 2022

## **Observation Dates** is Not Applicable.

## Selection means:

Share	Bloomberg Code	ISIN Code
FIAT CHRYSLER AUTOMOBILES NV	FCA IM	NL0010877643
INTESA SAN PAOLO	ISP IM	IT0000072618
TELECOM ITALIA SPA	TIT IM	IT0003497168
STMICROELECTRONICS NV	STM FP	NL0000226223

## Reference Price(i) means Initial Price

Share	Reference Price	Final Price
	The prezzo di riferimento of the Share as determined by the Calculation Agent as of the Valuation Time on the relevant Exchange on the Strike Date.	The prezzo di riferimento of the Share as determined by the Calculation Agent as of the Valuation Time on the relevant Exchange on any Valuation Date.
i = 1	The prezzo di riferimento is defined in article 4.5.6 of Borsa Italiana Rules available on the website of Borsa Italiana (www.borsaitaliana.it)	The prezzo di riferimento is defined in article 4.5.6 of Borsa Italiana Rules available on the website of Borsa Italiana (www.borsaitaliana.it)
i = 2	The prezzo di riferimento of the Share as determined by the Calculation Agent as of the Valuation Time on the relevant Exchange on the Strike Date.	The <i>prezzo di riferimento</i> of the Share as determined by the Calculation Agent as of the Valuation Time on the relevant Exchange on any Valuation Date.
	The <i>prezzo di riferimento</i> is defined in article 4.5.6 of Borsa Italiana Rules	The <i>prezzo di riferimento</i> is defined in article 4.5.6 of Borsa Italiana Rules

	available on the website of Borsa Italiana (www.borsaitaliana.it)	available on the website of Borsa Italiana (www.borsaitaliana.it)
i = 3	The prezzo di riferimento of the Share as determined by the Calculation Agent as of the Valuation Time on the relevant Exchange on the Strike Date.  The prezzo di riferimento is defined in article 4.5.6 of Borsa Italiana Rules available on the website of Borsa Italiana (www.borsaitaliana.it)	The prezzo di riferimento of the Share as determined by the Calculation Agent as of the Valuation Time on the relevant Exchange on any Valuation Date.  The prezzo di riferimento is defined in article 4.5.6 of Borsa Italiana Rules available on the website of Borsa Italiana (www.borsaitaliana.it)
i = 4	Means, the Price of the Share on the Exchange as determined by the Calculation Agent on the Strike Date as of the Valuation Time.	Means, the Price of the Share on the Exchange as determined by the Calculation Agent on any Automatic Early Redemption Valuation Date as of the Valuation Time.

## Memory Effect is Applicable

Price means for the Underlying indexed "i", the Final Price.
Lookback Observation Dates Set is Not Applicable
Observation Dates Set 1 is Not Applicable
Observation Dates Set 2 is Not Applicable
Actuarial Observation Dates Set is Not Applicable
Price Observation Dates Set is Not Applicable

## **Autocall New Chance**

L(t) means 1 (one) for all Valuation Dates.

(t) means for each Valuation Date indexed "t", "t" ranging from 1 to 36:

t	M(t)
1	Not Applicable
2	Not Applicable
3	Not Applicable
4	Not Applicable
5	Not Applicable
6	Not Applicable
7	Not Applicable
8	Not Applicable
9	Not Applicable
10	Not Applicable
11	Not Applicable
12	70%
13	Not Applicable
14	Not Applicable
15	Not Applicable
16	Not Applicable

17	Not Applicable
18	Not Applicable
19	Not Applicable
20	Not Applicable
21	Not Applicable
22	Not Applicable
23	Not Applicable
24	70%
25	Not Applicable
26	Not Applicable
27	Not Applicable
28	Not Applicable
29	Not Applicable
30	Not Applicable
31	Not Applicable
32	Not Applicable
33	Not Applicable
34	Not Applicable
35	Not Applicable

## Elements for calculation of the Phoenix Coupon:

Coupon<sub>1</sub>(t) = 0.00% for all Valuation Dates.

Coupon<sub>2</sub>(t) means for each Valuation Date indexed "t", "t" ranging from 1 to 36:

t	Coupon <sub>2</sub> (t)
1	0.60%
2	1.20%
3	1.80%
4	2.40%
5	3.00%
6	3.60%
7	4.20%
8	4.80%
9	5.40%
10	6.00%
11	6.60%
12	7.20%
13	7.80%
14	8.40%
15	9.00%
16	9.60%
17	10.20%
18	10.80%

19	11.40%
20	12.00%
21	12.60%
22	13.20%
23	13.80%
24	14.40%
25	15.00%
26	15.60%
27	16.20%
28	16.80%
29	17.40%
30	18.00%
31	18.60%
32	19.20%
33	19.80%
34	20.40%
35	21.00%
36	21.60%

**H(t)** = 70% for all Valuation Dates.

BasketPerf<sub>1</sub>(t) means, in respect of the Autocall New Chance Selection :

For each Valuation Date indexed "t", "t" ranging from 1 to 10, the *Local Performance* formula;

The *Local Performance* formula means, for each Valuation Date indexed "t", "t" ranging from 1 to 36, the *Worst Of* formula.

In the *Worst Of* formula, IndivPerf (i,t) means, for each Valuation Date indexed "t", "t" ranging from 1 to 36, the *European Individual Performance* formula.

In each *European Individual Performance* formula, Price (i, t) means, for each Valuation Date indexed "t", "t" ranging from 1 to 36, the *Price* of the Underlying indexed "i", "i" ranging from 1 to n, on this Valuation Date (n being the number of Shares remaining in the basket at this Valuation Date).

## **Elements for calculation of the Automatic Early Redemption Amount:**

R(t) means, for each Valuation Date indexed "t":

t	Automatic Redemption Rate (t)	Early
1	Not Applicable	
2	Not Applicable	
3	Not Applicable	
4	Not Applicable	
5	Not Applicable	
6	Not Applicable	
7	Not Applicable	

8	Not Applicable
9	Not Applicable
10	Not Applicable
11	Not Applicable
12	100.00%
13	100.00%
14	100.00%
15	100.00%
16	100.00%
17	100.00%
18	100.00%
19	100.00%
20	100.00%
21	100.00%
22	100.00%
23	100.00%
24	100.00%
25	100.00%
26	100.00%
27	100.00%
28	100.00%
29	100.00%
30	100.00%
31	100.00%
32	100.00%
33	100.00%
34	100.00%
35	100.00%
36	Not Applicable

## $BasketPerf_2(t) = BasketPerf_1(t).$

Coupon<sub>3</sub>(t) is Not Applicable for all Valuation Dates.

H<sub>2</sub>(t) is Not Applicable for all Valuation Dates.

BasketPerf<sub>3</sub>(t) is Not Applicable for all Valuation Dates.

## **Elements for calculation of the Final Redemption Amount:**

G = 100%.

Cap is Not Applicable.

Floor = 0%.

K = 100%.

B = 70%.

BasketPerf4(T) means in respect of the Autocall New Chance Selection:

For the Valuation Date t = 10, the **Local Performance** formula;

The **Local Performance** formula means, for the Valuation Date t = 36, the **Worst Of** formula;

In the Worst Of formula, IndivPerf (i,t) means, for the Valuation Date t=36, the European Individual Performance formula.

In each *European Individual Performance* formula, **Price(i, t)** means, for the Valuation Date t = 36, the *Price* of the Underlying indexed "i", "i" ranging from 1 to n, on this Valuation Date, (n being the number of Shares remaining in the basket at this Valuation Date).

BasketPerf5(T) = BasketPerf4(T).