MIFID II product governance / Retail investors, professional investors and ECPs – Solely for the purposes of the manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties, professional clients and retail clients, each as defined in MiFID II; (ii) all channels for distribution to eligible counterparties and professional clients are appropriate; and (iii) the following channels for distribution of the Notes to retail clients are appropriate - investment advice, portfolio management, non-advised sales and pure execution services, subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable. The product is incompatible for any client outside the positive target market identified above. Any person subsequently offering, selling or recommending the Notes (a distributor) should take into consideration the manufacturer's target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturer's target market assessment) and determining appropriate distribution channels, subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable.

#### FINAL VERSION APPROVED BY THE ISSUER

Final Terms dated 22 November 2018



Natixis Structured Issuance SA

Legal entity identifier (LEI): 549300YZ10WOWPBPDW20

Euro 20,000,000,000

**Debt Issuance Programme** 

**SERIES NO: 6352** 

**TRANCHE NO: 1** 

Issue of up to EUR 100,000,000 Certificates Linked to the EURO iSTOXX 70 Equal Wgt Dec 5% EUR® Index due December 2022 (the Certificates)

Unconditionally and irrevocably guaranteed by NATIXIS

Under the €20,000,000,000

**Debt Issuance Programme** 

Issued by Natixis Structured Issuance SA (the "Issuer")

**NATIXIS** as Dealer

#### PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions of the Notes (the **Conditions**) set forth in the Base Prospectus dated 24 April 2018 and the supplement to the Base Prospectus dated 28 May 2018 and 14 August 2018, 4 October 2018 and 14 November 2018 (the **Base Prospectus**). This document constitutes the Final Terms of the Notes described herein and must be read in conjunction with the Base Prospectus. Full information on the Issuer and the issue of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus. The Base Prospectus is available for viewing at the office of the Fiscal Agent or each of the Paying Agents and on the website of the Luxembourg Stock Exchange (<a href="www.bourse.lu">www.bourse.lu</a>) and copies may be obtained from NATIXIS, 47, quai d'Austerlitz, 75013 Paris, France. These Final Terms together with any notice to the Final Terms may be viewed on the website of the Borsa Italiana S.p.A. (www.borsaitaliana.com) (upon listing).

1 (	(i)	Series Number:	6352

(ii) Tranche Number: 1

(iii) Date on which the Notes will be consolidated and form a single Series

with the Existing Notes: Not Applicable

2 Specified Currency or Currencies: Euro ("EUR")

CNY Notes: Not Applicable

3 Aggregate Nominal Amount:

(i) Series: Up to EUR 100,000,000 (being the equivalent of 100,000

Certificates), of which EUR 3,000,000 (being the equivalent of 3,000 Certificates) are issued on the Issue

Date.

(ii) Tranche: Up to EUR 100,000,000 (being the equivalent of 100,000

Certificates), of which EUR 3,000,000 (being the equivalent of 3,000 Certificates) are issued on the Issue

Date.

4 Issue Price: EUR 1,000 (being the equivalent of 1 Certificate)

5 (i) Specified Denomination(s): EUR 1,000 (being the equivalent of 1 Certificate)

(ii) Calculation Amount: EUR 1,000 (being the equivalent of 1 Certificate)

6 Issue Date: 26 November 2018

(ii) Interest Commencement Date: Not Applicable

(iii) Trade Date: 15 November 2018

7 Maturity Date: 7 December 2022, subject to the Business Day Convention

specified below.

8 Interest Basis: Not Applicable

9 Redemption/Payment Basis: Index Linked Redemption

(further particulars specified below)

10 (i) Change of Interest Basis: Not Applicable

(ii) Interest Basis Switch: Not Applicable

11 Tax Gross-up (Condition 8 (Taxation) of the Terms Applicable

and Conditions of the English Law Notes and Condition 8 (Taxation) of the Terms and

Conditions of the French Law Notes):

12 Put/Call Options: Not Applicable

13 (i) Day Count Fraction: Not Applicable

(ii) Business Day Convention: Following Business Day Convention

(iii) Business Centre(s) (Condition 5(j)) TARGET

14 Dates of the corporate authorisations for Authorisation of the Board of Directors of NATIXIS

issuance of the Notes: Structured Issuance SA passed on 12 November 2018

15 Method of distribution: Non-syndicated

# PROVISIONS RELATING TO INTEREST (IF ANY) AND/OR (IN THE CASE OF STRUCTURED NOTES) REDEMPTION AMOUNTS

16 Fixed Interest Rate Note Provisions Not Applicable

17 Floating Rate Note Provisions: Not Applicable

18 Zero Coupon Note Provisions: Not Applicable

19 Structured Note Provisions: Not Applicable

#### OTHER PROVISIONS RELATING TO STRUCTURED NOTES

20 Provisions applicable to Equity Linked Notes

(single share): Not Applicable

21 Provisions applicable to Index Linked Notes

(single index): Applicable

(i) Type: Multi Exchange Index Linked Notes

EURO iSTOXX 70 Equal Wgt Dec 5% EUR®

(ii) Index: (Bloomberg Code: ISX70D5)

(iii) Index Sponsor: STOXX Limited

(iv) Index Calculation Agent: Not Applicable

(v) Website containing a description of the

Index (only relevant for Proprietary

Indices): Not Applicable

(vi) Exchange(s): See definition in Condition 18 (a)

(vii) Related Exchange(s): See definition in Condition 18 (a)

(viii) Initial Level: Means the lowest Level of the Index on the Exchange as

determined by the Calculation Agent on each Observation

Date(t) as of the Valuation Time.

Where

"Observation Dates (t)" means:

T	Observation Date (t)
1	26 November 2018
2	27 December 2018
3	28 January 2019

(ix) Barrier Level: Not Applicable Applicable - "less than or equal to" (x) Knock-in Event: 65.00% of the Initial Level Knock-in Level: (a) The third Observation Date i.e. 28 January 2019 (b) Knock-in Period Beginning Date: Applicable Knock-in Period Beginning (c) Date Scheduled Trading Day Convention: The Valuation Date (including) (d) Knock-in Period Ending Date: Applicable Knock-in Period Ending Date (e) Scheduled Trading Day Convention: At any time during the Knock-in Determination Period (f) Knock-in Valuation Time: Knock-out Event: (xi) Not Applicable (xii) Automatic Early Redemption Event: Not Applicable (xiii) Range Accrual: Not Applicable (xiv) Strike Date: Not Applicable (xv) Averaging Dates: Not Applicable Observation Period(s): (xvi) Not Applicable (xvii) Valuation Date(s): 25 November 2022 Specific Number(s): Five (5) Scheduled Trading Days (xviii) Valuation Time: See definition in Condition 18 (a) (xix) Redemption by Physical Delivery: (xx)Not Applicable Exchange Rate: Not Applicable (xxi) Monetisation (xxii) Not Applicable (xxiii) Change in Law: Applicable (xxiv) Hedging Disruption: Not Applicable (xxv) Increased Cost of Hedging: Not Applicable Early Redemption: (xxvi) Applicable 22 Provisions applicable to Equity Linked Notes Not Applicable (basket of shares): Provisions applicable to Index Linked Notes (basket of indices): Not Applicable 24 Provisions applicable to Commodity Linked Notes (single commodity): Not Applicable 25 Provisions applicable to Commodity Linked Notes (basket of commodities): Not Applicable

26 Provisions applicable to Fund Linked Notes (single fund):

Not Applicable

27 Provisions applicable to Fund Linked Notes

(basket of funds):

Not Applicable

**28** Provisions applicable to Dividend Linked Notes:

Not Applicable

29 Provisions applicable to Futures Linked Notes

(single Futures contract):

Not Applicable

30 Provisions applicable to Futures Linked Notes

(Basket(s) of Futures contracts):

Not Applicable

**31** Provisions applicable to Credit Linked Notes:

Not Applicable

**32** Provisions applicable to Currency Linked Notes:

Not Applicable

33 Provisions applicable to Inflation Linked Notes:

Provisions applicable to Warrant Linked Notes:

Not Applicable
Not Applicable

35 Provisions applicable to Preference Share Linked

Notes:

34

Not Applicable

**36** Provisions applicable to Rate Linked Notes:

Not Applicable

**37** Provisions applicable to Physical Delivery Notes:

Not Applicable

38 Provisions applicable to Hybrid Structured Notes:

Not Applicable

# PROVISIONS RELATING TO REDEMPTION OF STRUCTURED NOTES OTHER THAN WARRANT LINKED NOTES, PREFERENCE SHARE LINKED NOTES AND ITALIAN LISTED CERTIFICATES

**39** Redemption at the Option of the Issuer:

Not Applicable

**40** Redemption at the Option of Noteholders:

Not Applicable

41 Final Redemption Amount of each Note:

An amount calculated in accordance with the applicable Additional Terms and Conditions of the Notes as completed by the Annex to the Final Terms in relation to the Additional Terms and Conditions of the Notes

(i) Party responsible for calculating the Final Redemption Amount and the Early Redemption Amount (if not Calculation Agent):

Calculation Agent

(ii) Provisions for determining Final Redemption Amount where calculated by reference to Index and/or Formula and/or other variable: The Final Redemption Amount per Note of the Specified Denomination shall be an amount in the Specified Currency determined by the Calculation Agent on the Valuation Date in accordance with the following formula:

1) If the Final Level of the Index is greater than or equal to its Initial Level then the Final Redemption Amount per Note of the Specified Denomination shall be an amount in the Specified Currency determined by the Calculation Agent in accordance with the following formula:

OR (but not and)

2) If the Final Level of the Index is lower than its Initial Level AND the Knock-in Event has not occurred, then the Final Redemption Amount per Note of the Specified Denomination shall be an amount in the Specified Currency determined by the Calculation Agent in accordance with the following formula:

Calculation Amount x 100%

OR (but not and)

3) If the Final Level of the Index is lower than its Initial Level AND the Knock-in Event has occurred, then the Final Redemption Amount per Note of the Specified Denomination shall be an amount in the Specified Currency determined by the Calculation Agent in accordance with the following formula:

Calculation Amount 
$$x \left( \frac{Final\ Level}{Initial\ Level} \right)$$

(iii) Provisions for determining Final Redemption Amount where calculation by reference to Index and/or Formula and/or other variable is impossible or impracticable or otherwise disrupted:

See Conditions

(iv) Payment Date:

The Maturity Date

(a) Minimum nominal amount potentially payable to a Noteholder in respect of a Note:

EUR 0.00 (zero)

(b) Maximum nominal amount potentially payable to a Noteholder in respect of a Note:

EUR 1.900,00

#### 42 Early Redemption Amount

(i) Early Redemption Amount(s) of each Note payable on redemption for taxation reasons (*Condition 6(b)*), if applicable, or upon the occurrence of an Event of Default (*Condition 10*) or an Illegality Event (*Condition 6(c)*):

As specified under Condition 5(j)

(ii) Redemption for taxation reasons permitted on any day (including days other than Interest Payment Dates (Condition 6(b))):

Yes

(iii) Unmatured Coupons to become void upon early redemption (Condition 7(g))

Not Applicable

(i) Redemption for illegality (*Condition* 6(c))

Hedging Arrangements: Applicable

(ii) Redemption for Force Majeure Event and Significant Alteration Event (Condition 6(m)):

(a) Force Majeure Event:

Not Applicable

(b) Significant Alteration Event:

Not Applicable

(c) Protected Amount:

Not Applicable

(iii) Unwind Costs (Condition 5(j)):

Applicable

(iv) Pro Rata Temporis Reimbursement

(Condition 5(j):

Not Applicable

(v) Essential Trigger (Condition 11):

Not Applicable

### PROVISIONS RELATING TO INSTALMENT REDEMPTION

43 Instalment Amount: Not Applicable

44 Instalment Date(s): Not Applicable

## PROVISIONS RELATING TO REDEMPTION OF WARRANT LINKED NOTES

45 Final Redemption Amount of each Note Not Applicable

46 Early Redemption Amount (to be calculated in Not Applicable

accordance with Condition 25)

**47** Warrant Early Termination Event Not Applicable

#### PROVISIONS RELATING TO REDEMPTION OF PREFERENCE SHARE LINKED NOTES

48 Redemption of Preference Share Linked Notes in

accordance with Condition 34: Not Applicable

49 Early Redemption as a result of an Extraordinary

Event: Not Applicable

50 Early Redemption as a result of an Additional

Disruption Event: Not Applicable

# PROVISION APPLICABLE TO VARIABLE ISSUE AMOUNT REGISTERED NOTES AND NOTES DISTRIBUTED/OFFERED IN ITALY

51 Minimum Transferable Amount Not Applicable

#### GENERAL PROVISIONS APPLICABLE TO THE NOTES

**52** Form Notes/Certificates: Registered Certificates

Temporary or permanent Global Note / Certificate (in the case of Bearer Notes or Exchangeable

Bearer Notes): Not Applicable

New Global Note: No

Global Certificates (Registered Notes only): Yes (Unrestricted Global Certificates)

Registration Agent : Not Applicable

53 Additional Business Day Jurisdiction(s) (Condition

7(i)) or other special provisions relating to

Payment Dates: TARGET

54 Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which

such Talons mature):

55 Redenomination, renominalisation and

reconventioning provisions: Not Applicable

**56** Consolidation provisions: The provisions in Condition 13 apply

No

57 Dual Currency Note Provisions: Not Applicable

58 Terms and Conditions of the Offer: Not Applicable

#### EU BENCHMARK REGULATION

EU Benchmark Regulation: Article 29(2) statement on benchmarks

Amounts payable under the Notes are calculated by reference to EURO iSTOXX 70 Equal Wgt Dec 5%

EUR®, which is provided by STOXX Limited.

As at the date of the Base Prospectus, STOXX Limited is not included in the register of administrators and benchmarks established and maintained by the European Securities and Markets Authority pursuant to article 36 of the Benchmark Regulation (Regulation (EU) 2016/1011).

### **DISTRIBUTION**

59 (i) If syndicated, names and addresses of Managers

and underwriting commitments: Not Applicable

(ii) Date of Subscription Agreement: Not Applicable

(iii) Stabilising Manager(s) (if any): Not Applicable

**60** If non-syndicated, name and address of Dealer: The following Dealer is subscribing the Notes:

**NATIXIS** 

47 quai d'Austerlitz

75013 Paris, France

61 Name and address of additional agents appointed C

in respect of the Notes:

**Calculation Agent:** 

**NATIXIS** 

Calculation Agent Departement

40 avenue des Terroirs de France

75012 Paris, France

62 Total commission and concession: Not Applicable

63 Public Offer Not Applicable

**GENERAL** 

**64** Applicable TEFRA exemption: Not Applicable

65 Additional U.S. federal income tax considerations: The Notes are not Specified Notes (as defined in the Base

Prospectus) for the purpose of Section 871(m) of the U.S.

Internal Revenue Code of 1986.

Not Applicable

66 Masse (Condition [11] of the Terms and

Conditions of the French Law Notes):

**67** Governing Law: English law

#### PART B- OTHER INFORMATION

#### 1 LISTING AND ADMISSION TO TRADING

(i) Listing: Borsa Italiana S.p.A.

(ii) Admission to trading: Application has been made for the Certificates to be

admitted to trading on the "electronic securitised derivatives market" (SeDeX) organised and managed by

Borsa Italiana S.p.A. on or before the Issue Date.

(iii) Estimate of total expenses related to

admission to trading: EUR 3.000

(iv) Regulated markets or equivalent markets on which, to the knowledge of the issuer, securities of the same class of the securities to be offered or admitted to

trading are already admitted to trading: Not Applicable

#### 2 RATINGS

Ratings: The Notes to be issued have not been rated

#### 3 NOTIFICATION

Not Applicable

#### 4 INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

An up-front commission could be paid up to 4.00% (all taxes included) of the nominal. This commission can be paid either by an up-front fee or by an appropriate discount on the issue price.

The purchaser or, if applicable, introducing broker of these securities acknowledges and agrees that it shall fully disclose to its clients the existence, nature and amount of any commission or fee paid or payable to it by Natixis (including, if applicable, by way of discount) as required in accordance with laws and regulations applicable to it, including any legislation, regulation and/or rule implementing the Markets in Financial Instrument Directive (2014/65/EU) (MiFID), or as otherwise may apply in any non-EEA jurisdictions.

### 5 REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

(i) Reasons for the offer: See "Use of Proceeds" section in the Base Prospectus

(ii) Estimated net proceeds: Not applicable

(iii) Estimated total expenses: Not applicable

6 Fixed Interest Rate Notes only - YIELD

Indication of yield: Not Applicable

## 7 Floating Rate Notes only - HISTORIC INTEREST

**RATES** 

Not Applicable

### 8 Structured Notes only - INFORMATION CONCERNING THE UNDERLYING

The exercise price or the final reference Not Applicable

price of the underlying:

An indication where information about the past Not Applicable and the further performance of the underlying

and its volatility can be obtained:

Not Applicable

Where the underlying is a security: Not Applicable

(i) the name of the issuer of the security:

the ISIN (International Security (ii) Identification Number) or other such security identification code:

Not Applicable

Not Applicable

Where the underlying is an index:

Not Applicable

(i) the name of the index:

Not Applicable

(ii) if the index is not composed by the Issuer, where information about the index can be obtained:

Not Applicable

Where the underlying is an interest rate, a description of the interest rate:

#### PLACING AND UNDERWRITING 9

Name and address of the co-ordinator(s) of the global offer and of single parts of the offer:

Not Applicable

Name and address of any paying agents and depositary agents in each country (in addition to the Principal Paying Agent):

Not Applicable

Names and addresses of entities agreeing to underwrite the issue on a firm commitment basis, and entities agreeing to place the issue without a firm commitment or under "best efforts" arrangements:

Not Applicable

When the underwriting agreement has been or will be reached:

Not Applicable

Prohibition of Sales to EEA Retail Investors: Not Applicable

#### **OPERATIONAL INFORMATION** 10

Intended be held in a manner which would allow Eurosystem eligibility:

No. Whilst the designation is specified as "no" at the date of these Final Terms, should the Eurosystem eligibility criteria be amended in the future such that the Notes are capable of meeting them the Notes may then be deposited with one of the ICSDs as common safekeeper. Note that this does not necessarily mean that the Notes will then be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility

criteria have been met.

ISIN Code: IT0006743725

Common Code: 191457331

Depositaries:

(i) Euroclear France to act as Central Depositary: No

(ii) Common Depositary for Euroclear and

Clearstream: Yes

Any clearing system(s) other than Euroclear and

Clearstream and the relevant identification Monte Titoli S.p.A., Piazza degli Affari 6,

number(s): 20123 Milan, Italy

Delivery: Delivery against payment

Names and addresses of additional Agents See paragraph 61 of Part A above.

appointed in respect of the Notes (if any):

BNP Paribas Securities Services, Milan Branch (the

**Italian Paying Agent**)

#### 11 POST-ISSUANCE INFORMATION CONCERNING THE UNDERLYING

The Issuer will not provide any information relating to the underlying.

#### 12 INDEX SPONSOR DISCLAIMER

### In respect of EURO iSTOXX 70 Equal Wgt Dec 5% EUR®:

STOXX and its licensors (the "Licensors") have no relationship to NATIXIS, other than the licensing of the EURO iSTOXX 70 Equal Wgt Dec 5% EUR® and the related trademarks for use in connection with the Notes.

#### STOXX and its Licensors do not:

- Sponsor, endorse, sell or promote the Notes.
- Recommend that any person invest in the Notes or any other securities.
- Have any responsibility or liability for or make any decisions about the timing, amount or pricing of Notes.
- Have any responsibility or liability for the administration, management or marketing of the Notes.

Consider the needs of the Notes or the owners of the Notes in determining, composing or calculating the EURO iSTOXX 70 Equal Wgt Dec 5% EUR® or have any obligation to do so

STOXX and its Licensors will not have any liability in connection with the Notes. Specifically,

- · STOXX and its Licensors do not make any warranty, express or implied and disclaim any and all warranty about:
- The results to be obtained by the Notes, the owner of the Notes or any other person in connection with the use of the EURO iSTOXX 70 Equal Wgt Dec 5% EUR®and the data included in the EURO iSTOXX 70 Equal Wgt Dec 5% EUR®;
- The accuracy or completeness of the EURO iSTOXX 70 Equal Wgt Dec 5% EUR®and its data;
- The merchantability and the fitness for a particular purpose or use of the EURO iSTOXX 70 Equal Wgt Dec 5% EUR® and its data;
- STOXX and its Licensors will have no liability for any errors, omissions or interruptions in the EURO iSTOXX 70 Equal Wgt Dec 5% EUR®or its data;
- · Under no circumstances will STOXX or its Licensors be liable for any lost profits or indirect, punitive, special or consequential damages or losses, even if STOXX or its Licensors knows that they might occur.

The licensing agreement between the NATIXIS and STOXX is solely for their benefit and not for the benefit of the owners of the Notes or any other third parties.