

**MIFID II product governance / Retail investors, professional investors and ECPs – Solely for the purposes of the manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties, professional clients and retail clients, each as defined in MiFID II; (ii) all channels for distribution to eligible counterparties and professional clients are appropriate; and (iii) the following channels for distribution of the Notes to retail clients are appropriate - investment advice, portfolio management, non-advised sales and pure execution services, subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable. The product is incompatible for any client outside the positive target market identified above. Any person subsequently offering, selling or recommending the Notes (a distributor) should take into consideration the manufacturer's target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturer's target market assessment) and determining appropriate distribution channels, subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable.**

**FINAL VERSION APPROVED BY THE ISSUER**

**Final Terms dated 29 August 2018**



**Natixis Structured Issuance SA**

**Legal entity identifier (LEI): 549300YZ10WOWPBDW20**

**Euro 20,000,000,000**

**Debt Issuance Programme**

**SERIES NO: 5981**

**TRANCHE NO: 1**

**Issue of up to EUR 100,000,000 Certificates linked to a Basket of Shares due August 2023 (the Certificates)**

**Unconditionally and irrevocably guaranteed by NATIXIS**

**Under the €20,000,000,000**

**Debt Issuance Programme**

**Issued by Natixis Structured Issuance SA (the Issuer)**

**Natixis as Dealer**

## PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions of the Notes (the **Conditions**) set forth in the Base Prospectus dated 24 April 2018 and the supplement to the Base Prospectus dated 28 May 2018 and 14 August 2018 (the **Base Prospectus**). This document constitutes the Final Terms of the Notes described herein and must be read in conjunction with the Base Prospectus. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus. The Base Prospectus is available for viewing at the office of the Fiscal Agent or each of the Paying Agents and on the website of the Luxembourg Stock Exchange ([www.bourse.lu](http://www.bourse.lu)) and copies may be obtained from NATIXIS, 47, quai d'Austerlitz, 75013 Paris, France. These Final Terms together with any notice to the Final Terms may be viewed on the website of the Borsa Italiana S.p.A. ([www.borsaitaliana.com](http://www.borsaitaliana.com)) (upon listing).

1	(i)	Series Number:	5981
	(ii)	Tranche Number:	1
	(iii)	Date on which the Notes will be consolidated and form a single Series with the Existing Notes:	Not Applicable
2		Specified Currency or Currencies:	Euro (“ <b>EUR</b> ”)
		CNY Notes:	Not Applicable
3		Aggregate Nominal Amount:	
	(i)	Series:	Up to EUR 100,000,000 (being the equivalent of 100,000 Certificates), of which EUR 5,000,000 (being the equivalent of 5,000 Certificates) are issued on the Issue Date
	(ii)	Tranche:	Up to EUR 100,000,000 (being the equivalent of 100,000 Certificates), of which EUR 5,000,000 (being the equivalent of 5,000 Certificates) are issued on the Issue Date
4		Issue Price:	EUR 980
5	(i)	Specified Denomination:	EUR 1,000
	(ii)	Calculation Amount:	EUR 1,000
6	(i)	Issue Date:	31 August 2018
	(ii)	Interest Commencement Date:	Not Applicable
	(iii)	Trade Date:	21 August 2018
7		Maturity Date:	31 August 2023, subject to the Business Day Convention specified in 13(ii) below.
8		Interest Basis:	Equity Linked Interest <i>(further particulars specified below)</i>
9		Redemption/Payment Basis:	Equity Linked Redemption

(further particulars specified below)

10	(i) Change of Interest Basis:	Not Applicable
	(ii) Interest Basis Switch:	Not Applicable
11	Tax Gross-up ( <i>Condition 8 (Taxation) of the Terms and Conditions of the English Law Notes and Condition 8 (Taxation) of the Terms and Conditions of the French Law Notes</i> ):	Applicable
12	Put/Call Options:	Not Applicable
13	(i) Day Count Fraction:	Not Applicable
	(ii) Business Day Convention:	Following Business Day Convention
	(iii) Business Centre ( <i>Condition 5(j)</i> ):	TARGET
14	Date of the corporate authorisations for issuance of the Notes	Authorisation of the Board of Directors of NATIXIS Structured Issuance SA passed on 9 July 2018
15	Method of distribution:	Non-syndicated

**PROVISIONS RELATING TO INTEREST (IF ANY) AND/OR (IN THE CASE OF STRUCTURED NOTES) REDEMPTION AMOUNTS**

16	Fixed Interest Rate Note Provisions:	Applicable
	(i) Interest Rate (including Interest Rate on overdue amounts after Maturity Date or date set for early redemption):	1.50 per cent. payable on each Interest Payment Date, subject to paragraph 16 (vi) below
	(ii) Interest Period Date:	Not Applicable
	(iii) Interest Period Date Business Day Convention:	Not Applicable
	(iv) Interest Payment Dates:	

01 October 2018
31 October 2018
30 November 2018
31 December 2018
31 January 2019
28 February 2019
01 April 2019
30 April 2019
31 May 2019
01 July 2019
31 July 2019
02 September 2019
30 September 2019
31 October 2019
02 December 2019
31 December 2019
31 January 2020
02 March 2020
31 March 2020
30 April 2020
01 June 2020

30 June 2020
31 July 2020
31 August 2020
30 September 2020
02 November 2020
30 November 2020
31 December 2020
01 February 2021
01 March 2021
31 March 2021
30 April 2021
31 May 2021
30 June 2021
02 August 2021
31 August 2021
30 September 2021
01 November 2021
30 November 2021
31 December 2021
31 January 2022
28 February 2022
31 March 2022
02 May 2022
31 May 2022
30 June 2022
01 August 2022
31 August 2022
30 September 2022
31 October 2022
30 November 2022
02 January 2023
31 January 2023
28 February 2023
31 March 2023
02 May 2023
31 May 2023
30 June 2023
31 July 2023

and, the Maturity Date adjusted in accordance with the Business Day Convention (as defined in paragraph 13(ii) above), but without adjustment to the Fixed Interest Amount.

(v) First Interest Payment Date:

Not Applicable

(vi) Fixed Interest Amount:

Subject to paragraph 22, the Fixed Interest Amount payable per Note on any Interest Payment Date shall be an amount determined by the Calculation Agent equal to:

a) If on the Valuation Date preceding the relevant Interest Payment Date, the Final Price of each Share comprising the Basket is greater than or equal to its respective Barrier Price:

**Calculation Amount x 1.50%**

OR (but not and)

b) If on the Valuation Date preceding the relevant Interest Payment Date, the Final Price of any Share comprising the Basket is less than its respective Barrier Price: EUR zero (0.00), i.e. no Fixed Interest Amount shall be paid.

Where:

“Final Price” is defined in the Annex below.

For the avoidance of doubt, following an Automatic Early Redemption Event, the Fixed Interest Amount will be paid on the Interest Payment Date immediately following the relevant Automatic Early Redemption Valuation Date. No further Fixed Interest Amount will be paid following such Automatic Early Redemption Event.

**Split of Interest :**

The interest payable on any Interest Payment Date is equal to: 1.50%

For tax purposes the interest is split into two components:

- 0.00% is the Interest component
- 1.50% is the Option premium component

	(iv) Broken Amount:	Not Applicable
	(v) Determination Dates:	Not Applicable
17	Floating Rate Note Provisions:	Not Applicable
18	Zero Coupon Note Provisions:	Not Applicable
19	Structured Note Provisions:	Not Applicable

**OTHER PROVISIONS RELATING TO STRUCTURED NOTES**

20	Provisions applicable to Equity Linked Notes (single share):	Not Applicable
21	Provisions applicable to Index Linked Notes (single index):	Not Applicable
22	Provisions applicable to Equity Linked Notes (basket of shares):	Applicable
	(i) Companies:	See table set forth in annex hereto
	(ii) Shares:	See table set forth in annex hereto
	(iii) Basket:	See table set forth in annex hereto
	(iv) Basket Performance:	Not Applicable
	(v) Weighting:	Not Applicable
	(vi) Exchange:	See definition in Condition 19(a)

(vii)	Related Exchange:	See definition in Condition 19(a)
(viii)	Separate Valuation	Applicable
(ix)	Number of Shares:	Four (4)
(x)	Additional New Shares Conditions:	Not Applicable
(xi)	Additional Substitute Share Conditions:	Not Applicable
(xii)	Initial Price:	See table set forth in annex hereto
(xiii)	Barrier Price:	In respect of any Share, 70% of the Initial Price
(xiv)	Share Performance:	In respect of any Share and the Final Valuation Date, a rate expressed as a percentage determined by the Calculation Agent in accordance with the following formula (rounded to the nearest four decimal places, with 0.00005 being rounded upwards): $\frac{\text{FinalPrice}}{\text{InitialPrice}}$ <b>“Final Price”</b> is defined in the Annex below.
(xv)	Knock-in Event:	“less than”
	(a) Knock-in Share:	See definition in Condition 19(d)(A)
	(b) Knock-in Price:	Means, in respect of any share, 50% of its Initial Price
	(c) Knock-in Period Beginning Date:	The Final Valuation Date
	(d) Knock-in Period Beginning Date Scheduled Trading Day Convention:	Applicable
	(e) Knock-in Period Ending Date:	The Final Valuation Date
	(f) Knock-in Period Ending Date Scheduled Trading Day Convention:	Applicable
	(g) Knock-in Valuation Time:	The Scheduled Closing Time on the relevant Exchange, as in Condition 19(d)(A)
	(h) Knock-in Number of Shares:	See definition in Condition 19
(xvi)	Knock-out Event:	Not Applicable
(xvii)	Automatic Early Redemption Event:	The Share Price is “greater than or equal to” its Automatic Early Redemption Price. Where: <b>“Share Price”</b> is defined in the Annex below.

(a) Automatic Early Redemption Amount: See definition in Condition 19

(b) Automatic Early Redemption Date(s):

31 May 2019
01 July 2019
31 July 2019
02 September 2019
30 September 2019
31 October 2019
02 December 2019
31 December 2019
31 January 2020
02 March 2020
31 March 2020
30 April 2020
01 June 2020
30 June 2020
31 July 2020
31 August 2020
30 September 2020
02 November 2020
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31 December 2021
31 January 2022
28 February 2022
31 March 2022
02 May 2022
31 May 2022
30 June 2022
01 August 2022
31 August 2022
30 September 2022
31 October 2022
30 November 2022
02 January 2023
31 January 2023
28 February 2023
31 March 2023
02 May 2023
31 May 2023
30 June 2023
31 July 2023

(c) Automatic Early Redemption Price:

In respect of any Share and any Automatic Early Redemption Valuation Date: 95.00% of the Initial Price

(d) Automatic Early Redemption Rate: In respect of any Automatic Early Redemption Date: 100.00%

(e) Automatic Early Redemption Valuation Date(s):

21 May 2019
20 June 2019
22 July 2019
21 August 2019
19 September 2019
22 October 2019
21 November 2019
18 December 2019
22 January 2020
20 February 2020
20 March 2020
21 April 2020
20 May 2020
19 June 2020
22 July 2020
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20 April 2023
19 May 2023
21 June 2023
20 July 2023

(f) Automatic Early Redemption Averaging Dates: Not Applicable



- (g) Automatic Early Redemption Observation Period(s): Not Applicable
- (h) Automatic Early Redemption Number of Shares: Four (4)
- (xviii) Range Accrual: Not Applicable
- (xix) Strike Date: Not Applicable
- (xx) Averaging Dates: Not Applicable
- (xxi) Observation Period(s): Not Applicable
- (xxii) Valuation Date(s):

20 September 2018
22 October 2018
21 November 2018
18 December 2018
22 January 2019
19 February 2019
21 March 2019
17 April 2019
21 May 2019
20 June 2019
22 July 2019
21 August 2019
19 September 2019
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21 September 2021
21 October 2021
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20 December 2021
20 January 2022
17 February 2022
22 March 2022

21 April 2022
19 May 2022
21 June 2022
21 July 2022
19 August 2022
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21 November 2022
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20 January 2023
17 February 2023
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20 April 2023
19 May 2023
21 June 2023
20 July 2023

(xxiii)	Specific Number(s):	Five (5) Scheduled Trading Days
(xxiv)	Valuation Time:	See definition in Condition 19(d)(A)
(xxv)	Redemption by Physical Delivery:	Not Applicable
(xxvi)	Minimum Percentage:	See definition in Condition 19(d)(A)
(xxvii)	Cut-off Number:	Not Applicable
(xxviii)	Exchange Rate:	Not Applicable
(xxix)	Monetisation:	Not Applicable
(xxx)	Change in Law:	Applicable
(xxxi)	Hedging Disruption:	Not Applicable
(xxxii)	Increased Cost of Hedging:	Not Applicable
(xxxiii)	Early Redemption:	Applicable
23	Provisions applicable to Index Linked Notes (basket of indices):	Not Applicable
24	Provisions applicable to Commodity Linked Notes (single commodity):	Not Applicable
25	Provisions applicable to Commodity Linked Notes (basket of commodities):	Not Applicable
26	Provisions applicable to Fund Linked Notes (single fund):	Not Applicable
27	Provisions applicable to Fund Linked Notes (basket of funds):	Not Applicable
28	Provisions applicable to Dividend Linked Notes:	Not Applicable
29	Provisions applicable to Futures Linked Notes (single futures contract):	Not Applicable
30	Provisions applicable to Futures Linked Notes (basket(s) of Futures Contracts):	Not Applicable

31	Provisions applicable to Credit Linked Notes:	Not Applicable
32	Provisions applicable to Currency Linked Notes:	Not Applicable
33	Provisions applicable to Inflation Linked Notes:	Not Applicable
34	Provisions applicable to Warrant Linked Notes	Not Applicable
35	Provisions applicable to Preference Share Linked Notes	Not Applicable
36	Provisions applicable to Rate Linked Notes:	Not Applicable
37	Provisions applicable to Physical Delivery Notes:	Not Applicable
38	Provisions applicable to Hybrid Structured Notes:	Not Applicable

**PROVISIONS RELATING TO REDEMPTION OF NOTES OTHER THAN WARRANT LINKED NOTES, PREFERENCE SHARE LINKED NOTES AND ITALIAN LISTED CERTIFICATES**

39	Redemption at the Option of the Issuer:	Not Applicable
40	Redemption at the Option of Noteholders:	Not Applicable
41	Final Redemption Amount of each Note:	
	(i) Party responsible for calculating the Final Redemption Amount and the Early Redemption Amount (if not Calculation Agent):	Calculation Agent
	(ii) Provisions for determining Final Redemption Amount where calculated by reference to Index and/or Formula and/or other variable:	<p>A) If the Final Price of the <b>Lowest Performing Share</b> on the Final Valuation Date is <b>greater than or equal to its Initial Price</b>, then the Final Redemption Amount per Note shall be an amount in the Specified Currency determined by the Calculation Agent in accordance with the following formula:</p> <p style="text-align: center;">Calculation Amount x 100%</p> <p>OR (but not and)</p> <p>B) If the Final Price of the <b>Lowest Performing Share</b> on the Final Valuation Date is <b>lower than its Initial Price but the Knock-in Event has not occurred</b>, then the Final Redemption Amount per Note shall be an amount in the Specified Currency determined by the Calculation Agent in accordance with the following formula:</p> <p style="text-align: center;">Calculation Amount x 100%</p>

OR (but not and)

C) If the Final Price of the **Lowest Performing Share** on the Final Valuation Date is **lower than its Initial Price and the Knock-in Event has occurred**, then the Final Redemption Amount per Note shall be an amount in the Specified Currency determined by the Calculation Agent in accordance with the following formula:

$$\text{Calculation Amount} \times (100\% - P)$$

Where

$$P = 100\% \times \text{Max} (100\% - \text{Final Performance}; 0)$$

“**Final Performance**” means the Share Performance of the Lowest Performing Share as determined by the Calculation Agent on the Final Valuation Date as of the Valuation Time and;

“**Final Price**” is defined in the Annex below.

(iii) Provisions for determining Final Redemption Amount where calculation by reference to Index and/or Formula and/or other variable is impossible or impracticable or otherwise disrupted: See Conditions

(iv) Payment Date: Maturity Date

(a) Minimum nominal amount potentially payable to a Noteholder in respect of a Note: EUR 0.00 (zero)

(b) Maximum nominal amount potentially payable to a Noteholder in respect of a Note: EUR 1,000

#### 42 Early Redemption Amount

(i) Early Redemption Amount(s) of each Note payable on redemption for taxation reasons (*Condition 6(b)*) if applicable, or upon the occurrence of an Event of Default (*Condition 6(b)*) or an Illegality Event (*Condition 6(c)*): As specified under Condition 5(j)

(ii) Redemption for taxation reasons permitted on any day (including days other than Interest Payment) Yes

Dates (*Condition 6(b)*):

- |        |  |                                  |
|--------|--|----------------------------------|
| (iii)  | Unmatured Coupons to become void upon early redemption ( <i>Condition 7(g)</i> ):              | Yes                              |
| (iv)   | Redemption for illegality ( <i>Condition 6(c)</i> ):   | Hedging Arrangements: Applicable |
| (v)    | Redemption for Force Majeure Event and Significant Alteration Event ( <i>Condition 6(m)</i> ): |                                  |
| (a)    | Force Majeure Event:   | Not Applicable                   |
| (b)    | Significant Alteration Event:  | Not Applicable                   |
| (c)    | Protected Amount:  | Not Applicable                   |
| (vi)   | Unwind Costs ( <i>Condition 5(j)</i> ):  | Applicable                       |
| (vii)  | <i>Pro Rata Temporis</i> Reimbursement ( <i>Condition 5(j)</i> ):                              | Not Applicable                   |
| (viii) | Essential Trigger ( <i>Condition 11</i> ):   | Not Applicable                   |

#### **PROVISIONS RELATING TO INSTALMENT REDEMPTION**

- |    |                     |                |
|----|---------------------|----------------|
| 43 | Instalment Amount:  | Not Applicable |
| 44 | Instalment Date(s): | Not Applicable |

#### **PROVISIONS RELATING TO REDEMPTION OF WARRANT LINKED NOTES**

- |    |   |                |
|----|---|----------------|
| 45 | Final Redemption Amount of each Note  | Not Applicable |
| 46 | Early Redemption Amount (to be calculated in accordance with <i>Condition 25</i> ): | Not Applicable |
| 47 | Warrant Early Termination Event   | Not Applicable |

#### **PROVISIONS RELATING TO REDEMPTION OF PREFERENCE SHARE LINKED NOTES**

- |    |  |                |
|----|--|----------------|
| 48 | Redemption of Preference Share Linked Notes in accordance with <i>Condition 34</i> | Not Applicable |
| 49 | Early Redemption as a result of an Extraordinary Event:                            | Not Applicable |
| 50 | Early Redemption as a result of an Additional Disruption Event:                    | Not Applicable |

#### **PROVISION APPLICABLE TO VARIABLE ISSUE AMOUNT REGISTERED NOTES AND NOTES DISTRIBUTED/OFFERED IN ITALY**

- |    |                              |           |
|----|------------------------------|-----------|
| 51 | Minimum Transferable Amount: | EUR 1,000 |
|----|------------------------------|-----------|

#### **GENERAL PROVISIONS APPLICABLE TO THE NOTES**

- |    |                |  |
|----|----------------|--|
| 52 | Form of Notes: | Italian Clearing System Dematerialised Notes |
|----|----------------|--|

Condition 6(i) will apply to the Certificates.

	Temporary or permanent Global Note/ Certificate ( <i>in the case of Bearer Notes or Exchangeable Bearer Notes</i> ):	Not Applicable
	New Global Note:	No
	Global Certificates ( <i>Registered Notes only</i> ):	No
	Registration Agent:	Not Applicable
53	Additional Business Day Jurisdiction(s) ( <i>Condition 7(e)</i> ) or other special provisions relating to Payment Dates:	Not Applicable
54	Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature):	Not Applicable
55	Redenomination, renominatisation and reconventioning provisions:	Not Applicable
56	Consolidation provisions:	The provisions in Condition 13 apply
57	Dual Currency Note Provisions:	Not Applicable
58	Terms and Conditions of the Offer:	Application has been made by the Issuer (or on its behalf) for the Certificates to be listed on the SeDeX market of Borsa Italiana S.p.A. on or before the Issue Date of the Certificates. The validity of the placement of the Certificates is conditional upon the admission to listing of the Certificates on or before the Issue Date. The notification of the invalidity of the placement of the Certificates will be published on the website of the Issuer (www.equitysolutions.natixis.com).

The Final Valuation Date is scheduled to occur on 21 August 2023.

For the purposes of the admission to trading of the Certificates on SeDeX, the Expiry Date (*data di scadenza*) of the Certificates is set equal to the Final Valuation Date (i.e. 21 August 2023).

For the purposes of the admission to trading of the Certificates on SeDeX, the Record Dates of the Certificates are the below:

<b>t</b>	<b>Record Dates</b>
1	28 September 2018
2	30 October 2018
3	29 November 2018
4	28 December 2018
5	30 January 2019
6	27 February 2019

7	29 March 2019
8	29 April 2019
9	30 May 2019
10	28 June 2019
11	30 July 2019
12	30 August 2019
13	27 September 2019
14	30 October 2019
15	29 November 2019
16	30 December 2019
17	30 January 2020
18	28 February 2020
19	30 March 2020
20	29 April 2020
21	29 May 2020
22	29 June 2020
23	30 July 2020
24	28 August 2020
25	29 September 2020
26	30 October 2020
27	27 November 2020
28	30 December 2020
29	29 January 2021
30	26 February 2021
31	30 March 2021
32	29 April 2021
33	28 May 2021
34	29 June 2021
35	30 July 2021
36	30 August 2021
37	29 September 2021
38	29 October 2021
39	29 November 2021
40	30 December 2021
41	28 January 2022
42	25 February 2022
43	30 March 2022
44	29 April 2022
45	30 May 2022
46	29 June 2022
47	29 July 2022
48	30 August 2022
49	29 September 2022
50	28 October 2022
51	29 November 2022
52	30 December 2022
53	30 January 2023
54	27 February 2023
55	30 March 2023
56	01 May 2023
57	30 May 2023
58	29 June 2023
59	28 July 2023

**EU BENCHMARK REGULATION**

EU Benchmark Regulation: Article 29(2) Not Applicable  
statement on benchmarks:

## DISTRIBUTION

59	(i) If syndicated, names and addresses of Managers and underwriting commitments:	Not Applicable
	(ii) Date of Subscription Agreement:	Not Applicable
	(iii) Stabilisation Manager(s) (if any):	Not Applicable
60	If non-syndicated, name and address of Dealer:	Not Applicable
61	Name and address of additional agents appointed in respect of the Notes:	<b><u>Calculation Agent:</u></b> NATIXIS, Calculation Agent Department, 40 avenue des Terroirs de France, 75012 Paris, France. <b><u>Issuing and Paying Agent :</u></b> BNP Paribas Securities Services, Milan Branch (the Italian Paying Agent)
62	Total commission and concession:	Not Applicable
63	Public Offer:	Not Applicable

## GENERAL

64	Applicable TEFRA exemption:	Not Applicable
65	Additional U.S. federal income tax considerations:	The Notes are not Specified Notes (as defined in the Base Prospectus) for the purpose of Section 871(m) of the U.S. Internal Revenue Code of 1986.
66	<i>Masse</i> (Condition 11 of the Terms and Conditions of the French Law Notes):	Not Applicable
67	Governing law:	English law



## PART B – OTHER INFORMATION

### 1 LISTING AND ADMISSION TO TRADING

- |       |   |  |
|-------|---|--|
| (i)   | Listing:  | Borsa Italiana S.p.A.  |
| (ii)  | Admission to trading:                                       | Application has been made for the Certificates to be admitted to trading on “the multilateral trading facility” (the “SeDeX market”) organised and managed by Borsa Italiana S.p.A. on or before the Issue Date. |
| (iii) | Estimate of total expenses related to admission to trading: | EUR 3,000  |

### 2 RATINGS

Ratings: The Notes to be issued have not been rated

### 3 NOTIFICATION

Not Applicable

### 4 INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE OFFER

An up-front commission could be paid up to 4.00% (all taxes included) of the nominal. This commission can be paid either by an up- front fee or by an appropriate discount on the issue price.

The purchaser or, if applicable, introducing broker of these securities acknowledges and agrees that it shall fully disclose to its clients the existence, nature and amount of any commission or fee paid or payable to it by NATIXIS (including, if applicable, by way of discount) as required in accordance with laws and regulations applicable to it, including any legislation, regulation and/or rule implementing the Markets in Financial Instrument Directive, as amended (2014/65/EU) (MiFID), or as otherwise may apply in any non-EEA jurisdictions.

### 5 REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

- |       |                           |   |
|-------|---------------------------|---|
| (i)   | Reasons for the offer:    | See “Use of Proceeds” section in the Base Prospectus  |
| (ii)  | Estimated net proceeds:   | The total net proceeds will be equal to the Aggregate Nominal Amount less the Estimated total expenses. |
| (iii) | Estimated total expenses: | See above the “Estimate of total expenses related to admission to trading”                              |

### 6 Fixed Interest Rate Notes only – YIELD

Indication of yield: Not Applicable

### 7 Floating Rate Notes only – HISTORIC INTEREST RATES

Not Applicable

### 8 Structured Notes only – INFORMATION CONCERNING THE UNDERLYING

The exercise price or the final reference price of the underlying: Not Applicable

An indication where information about the past and the further performance of the

underlying and its volatility can be obtained:

Where the underlying is a security: Not Applicable

(i) the name of the issuer of the security: Not Applicable

(ii) the ISIN (International Security Identification Number) or other such security identification code: Not Applicable

Where the underlying is an index: Not Applicable

(i) the name of the index: Not Applicable

(ii) if the index is not composed by the Issuer, where information about the index can be obtained: Not Applicable

Where the underlying is an interest rate, a description of the interest rate: Not Applicable

## 9 **PLACING AND UNDERWRITING**

Name and address of the co-ordinator(s) of the global offer and of single parts of the offer: Not Applicable

Name and address of any paying agents and depositary agents in each country (in addition to the Principal Paying Agent): Not Applicable

Names and addresses of entities agreeing to underwrite the issue on a firm commitment basis, and entities agreeing to place the issue without a firm commitment or under "best efforts" arrangements:<sup>5</sup> Not Applicable

When the underwriting agreement has been or will be reached: Not Applicable

Prohibition of Sales to EEA Retail Investors: Not Applicable

## 10 **OPERATIONAL INFORMATION**

Intended to be held in a manner which would allow Eurosystem eligibility: No. Whilst the designation is specified as "no" at the date of these Final Terms, should the Eurosystem eligibility criteria be amended in the future such that the Notes are capable of meeting them the Notes may then be deposited with one of the ICSDs as common safekeeper. Note that this does not necessarily mean that the Notes will then be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility

criteria have been met.

ISIN: IT0006742669

Common Code: 187321697

Depositories:

(i) Euroclear France to act as Central Depository: No

(ii) Common Depository for Euroclear and Clearstream Yes

Any clearing system(s) other than Euroclear and Clearstream, and the relevant identification number(s): Monte Titoli S.p.A., Piazza degli Affari 6, 20123 Milan, Italy

Delivery: Delivery against payment

Names and addresses of additional Agents appointed in respect of the Notes (if any): See paragraph 61 of Part A above  
BNP Paribas Securities Services, Milan Branch (the **Italian Paying Agent**)

11 **POST-ISSUANCE INFORMATION CONCERNING THE UNDERLYING**

Not Applicable

## ANNEX

Table

“Basket” means:

i	Company	Bloomberg Code	Share (ISIN Code)	Initial Price	Final Price	Share Price (in respect of an Automatic Early Redemption Event)
1	Engie SA	ENGI FP	FR0010208488	See definition in Condition 19	See definition in Condition 19	See definition in Condition 19
2	Intesa SanPaolo SpA	ISP IM	IT0000072618	<p>The <i>prezzo di riferimento</i> of the Share as determined by the Calculation Agent as of the Valuation Time on the relevant Exchange on the Strike Date.</p> <p>The <i>prezzo di riferimento</i> is defined in article 4.5.6 of Borsa Italiana Rules available on the website of Borsa Italiana (<a href="http://www.borsaitaliana.it">www.borsaitaliana.it</a>)</p>	<p>The <i>prezzo di riferimento</i> of the Share as determined by the Calculation Agent as of the Valuation Time on the relevant Exchange on any Valuation Date.</p> <p>The <i>prezzo di riferimento</i> is defined in article 4.5.6 of Borsa Italiana Rules available on the website of Borsa Italiana (<a href="http://www.borsaitaliana.it">www.borsaitaliana.it</a>)</p>	<p>The <i>prezzo di riferimento</i> of the Share as determined by the Calculation Agent as of the Valuation Time on the relevant Exchange on any Automatic Early Redemption Valuation Date</p> <p>The <i>prezzo di riferimento</i> is defined in article 4.5.6 of Borsa Italiana Rules available on the website of Borsa Italiana (<a href="http://www.borsaitaliana.it">www.borsaitaliana.it</a>)</p>
3	Rio Tinto Plc	RIO LN	GB0007188757	See definition in Condition 19	See definition in Condition 19	See definition in Condition 19
4	BT Group Plc	BT/A LN	GB0030913577	See definition in Condition 19	See definition in Condition 19	See definition in Condition 19